

Presents:

The New Mainstream



Survey Methodology:

- In July 2013, Edison Research conducted a national online survey of 3,016 people aged 12 and older on behalf of the Streaming Audio Task Force.
- Data weighted to national 12+ online population figures.
- The Streaming Audio Task Force is a consortium of Pandora, Spotify and TuneIn.





Definitions:

<u>Traditional "Over-the-Air" AM/FM Radio</u> – listening to local radio stations "over-the-air" through a broadcast signal on a regular radio (not through the Internet/smartphone/mobile device)

<u>Internet Radio</u> – listening to radio services or radio stations through the Internet or using a smartphone or other mobile device

<u>Personalized Online Radio</u> – listening to services where you can create your own personalized radio stations based around an artist name or song title

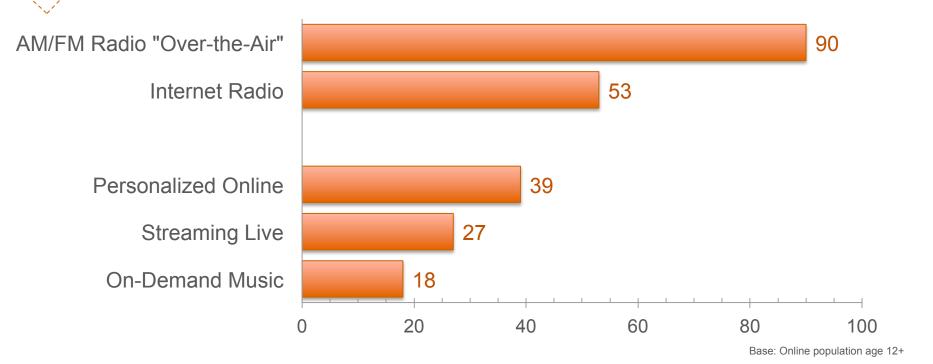
On-Demand Music – listening to services you may pay to subscribe to giving you access to a music library of individual songs or entire albums to play on-demand

<u>Streaming Live Radio</u> – listening to services that allow you to tune in to streams of live radio stations





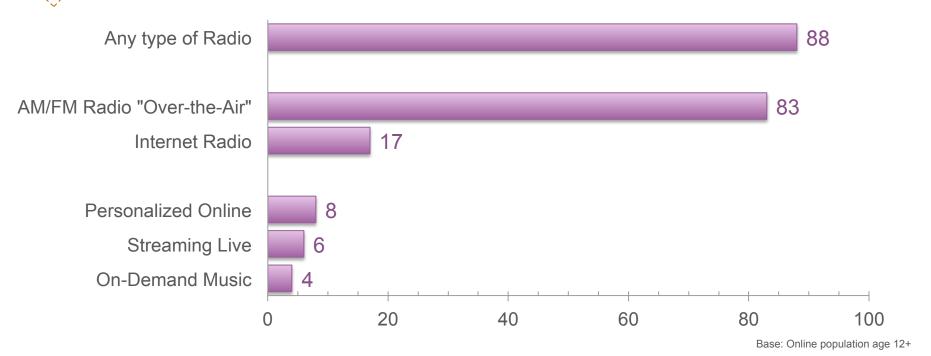
Percent who listen to each radio type:







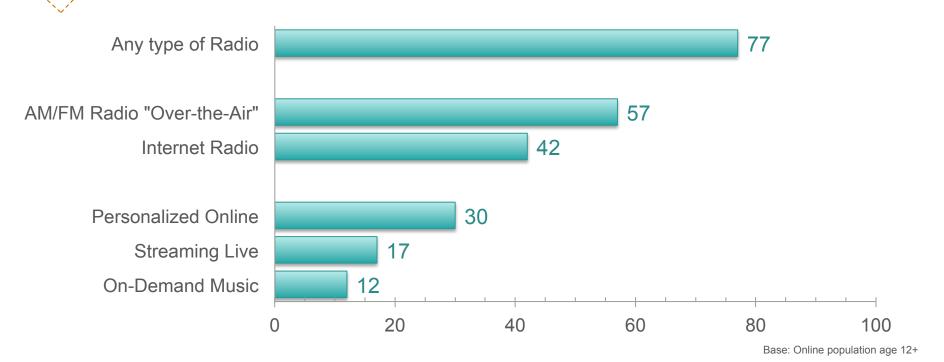
Percent who listen to radio type in a car/truck:







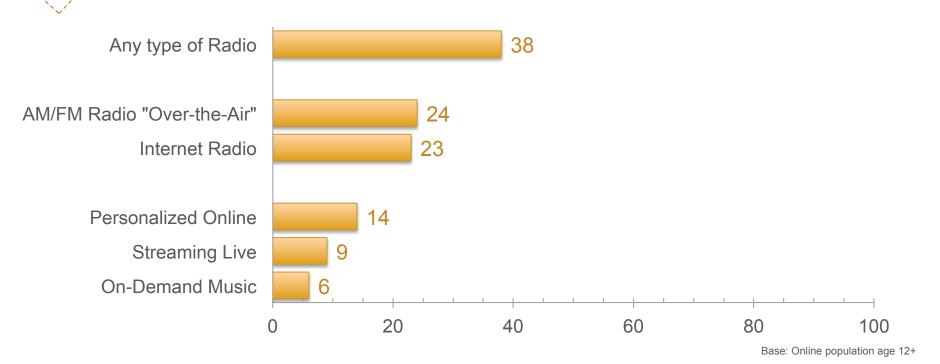
Percent who listen to radio type at home:







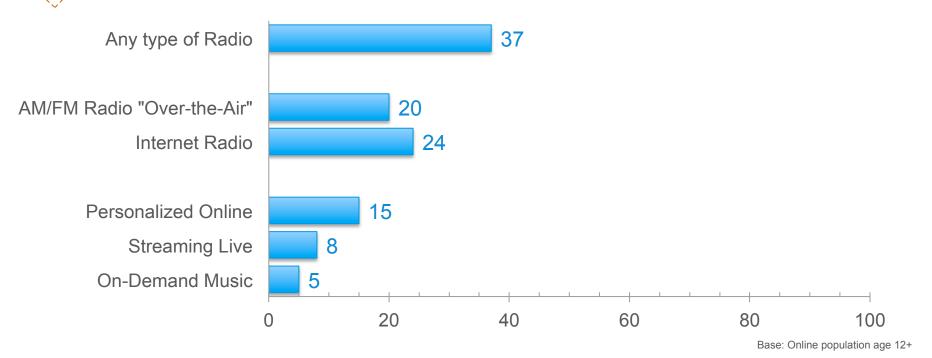
Percent who listen to radio type at work:







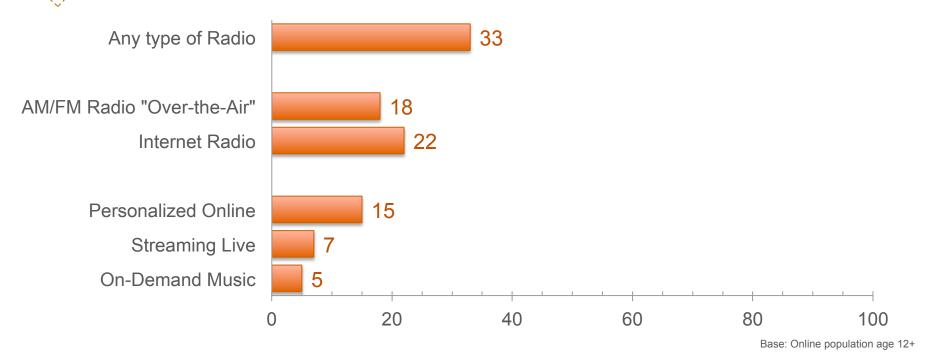
Percent who listen to radio type while walking around/on foot:







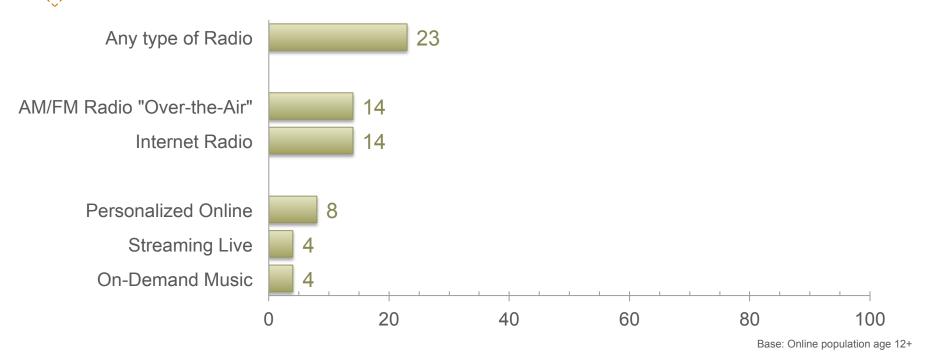
Percent who listen to radio type at a gym/while working out:







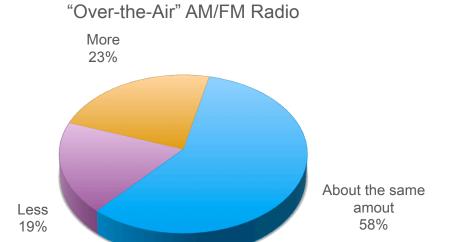
Percent who listen to radio type while riding public transportation:







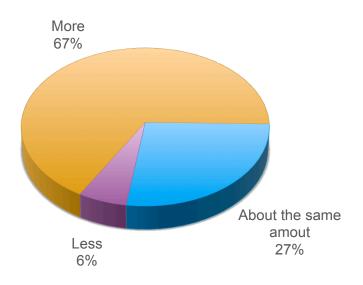
In general, compared to one year ago, are you listening to (radio type)...?



Base: Listen to "Over-the-Air" AM/FM Radio



Internet Radio





You listen to Streaming Live Radio instead of local "Over-the-Air" AM/FM radio because...?

38 There are more types of audio programming to choose from 34 You like that the player often tells you what song is playing 33 You get a clearer signal 30 You like to listen to live radio stations from outside your local area 27 It is more convenient than listening on a regular radio 18 You want to listen to a live event (sporting event or music event) 20 40 60 % Agreeing Strongly PANDORA Spotify + tune in Base: Listen to Streaming Live Radio The Streaming Audio Task Force

You listen to Personalized Online Radio/ On-Demand Music because...?

You like the ability to skip songs

There is a wider selection of songs than AM/FM radio stations

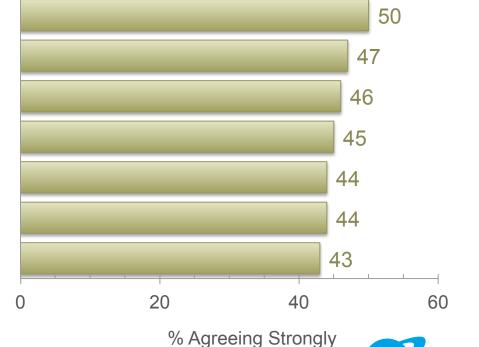
You like the ability to create radio stations based on your favorite songs or artists

It's easy to use

It is available on the Internet-connected devices you use

There are fewer commercials than AM/FM radio

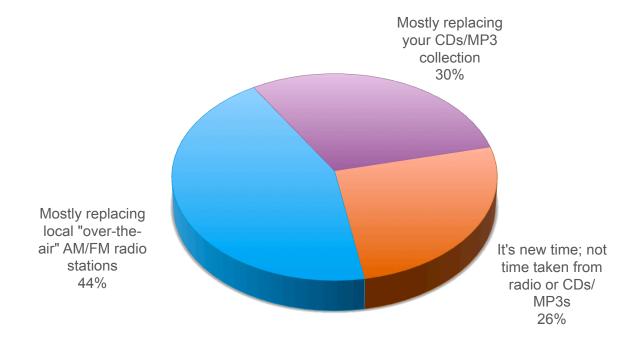
To hear your favorite songs







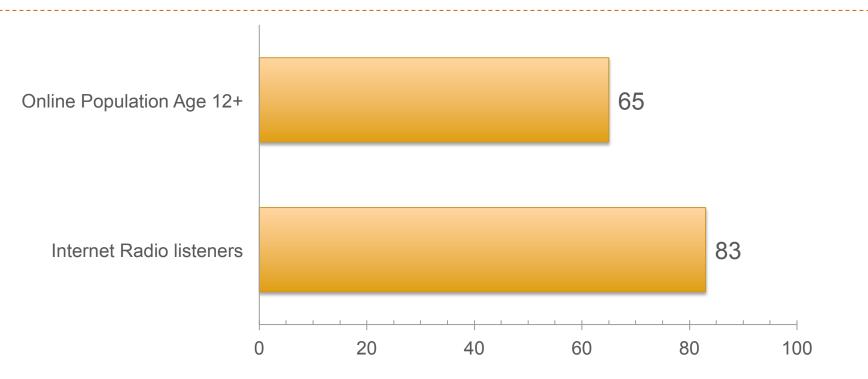
Is the time you spend listening to Internet Radio...?







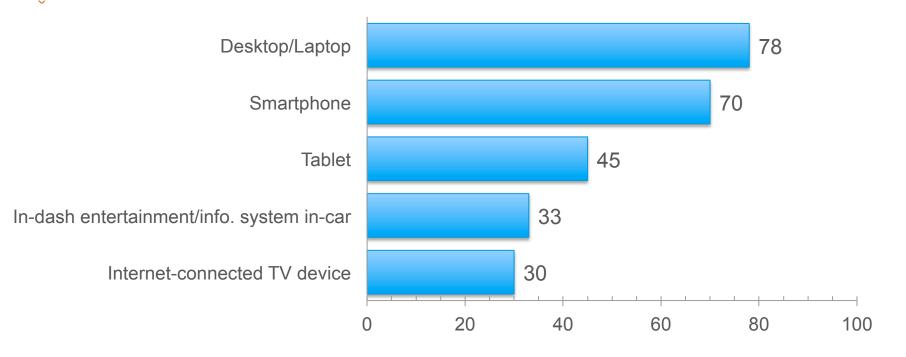
Percent who own a smartphone:







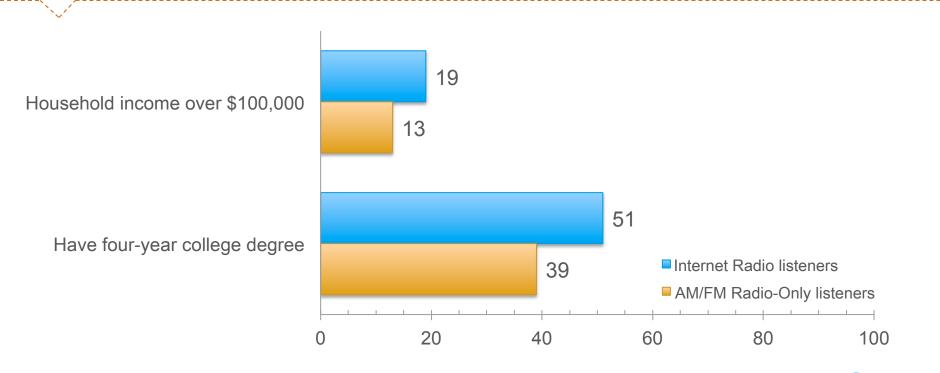
Percent of Internet Radio listeners listening on:







Income/Education among Internet Radio listeners vs. AM/FM Radio-Only listeners:







Summary:

More Places: Streaming Audio, powered by enormous technological changes in our world, has led to audio use in more places

More Usage: Streaming Audio has broadly expanded the total amount of audio that people are consuming

More Budget: Given Streaming Audio's tremendous growth, advertisers should be allocating more money to audio





