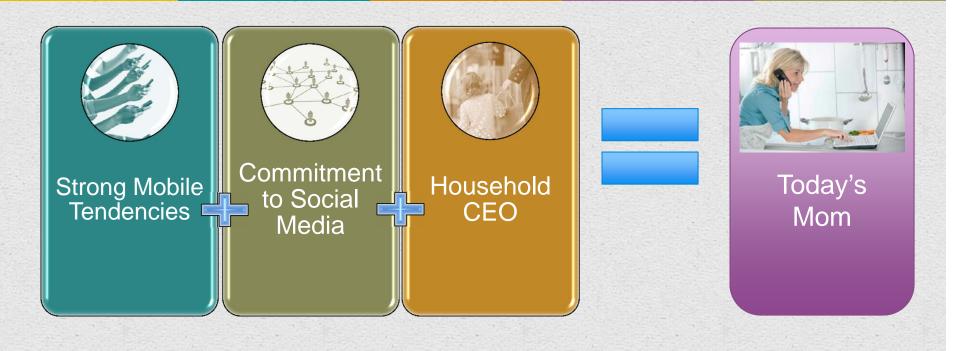






### Mom in 2015 remains connected and even more mobile







### Why is Mom's opinion so important?

- She's coordinating the household; making decisions
- Her mobile lifestyle makes her constantly accessible
- She shows no sign of slowing her mobile behavior
- She is engaged and very active on social media
- Technology is good fit with her busy, on-the-go schedule
- Mom will continue to welcome new media into her day





### Methodology Overview

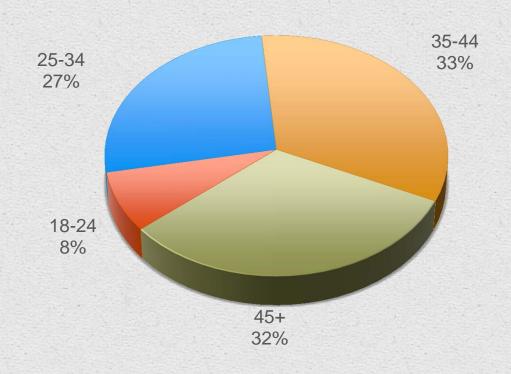
- In January 2015, Edison Research conducted a national telephone survey (landline and cell phone) of 2002 people aged 12 and older
- The sample yielded 370 Moms
- "Mom" is defined as a woman having a child under 18 living in her household
- This study is from the Infinite Dial series which dates to 1998
- Research sponsored by Triton Digital





## About one-third of Moms are under age 35









### Well over half of Moms are employed

### Employment status:







# Mom is mobile





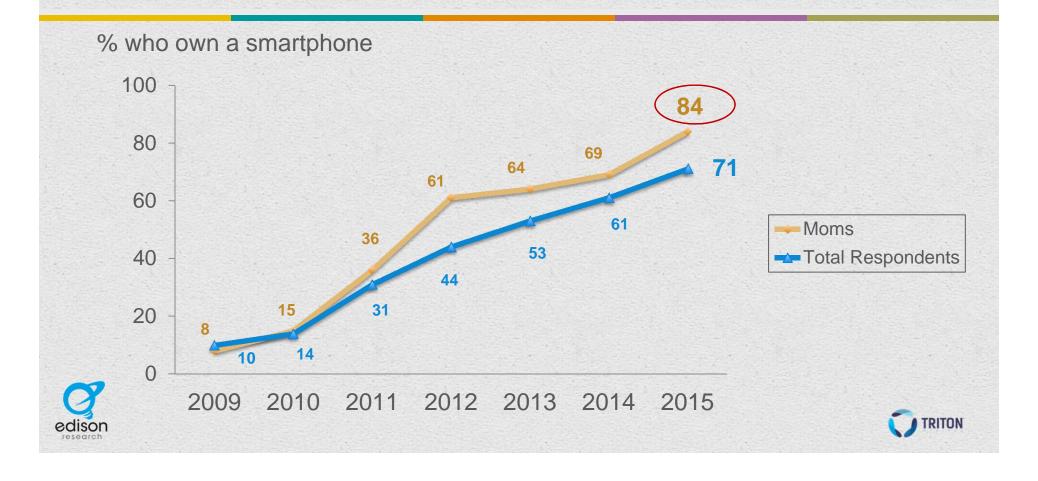
## Nearly all Moms have a cell phone in 2015





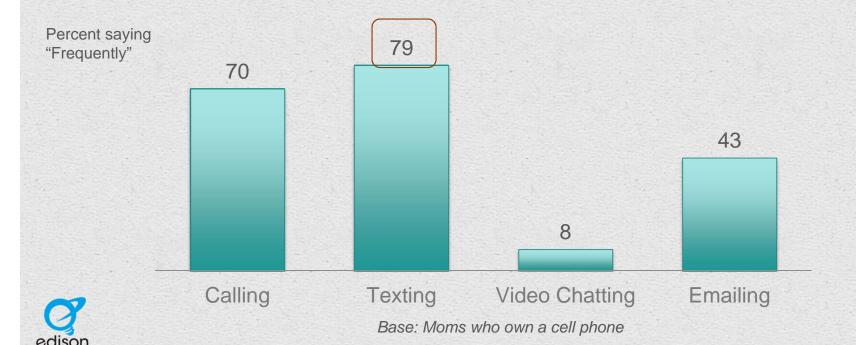


### Mom soars ahead with smartphone ownership



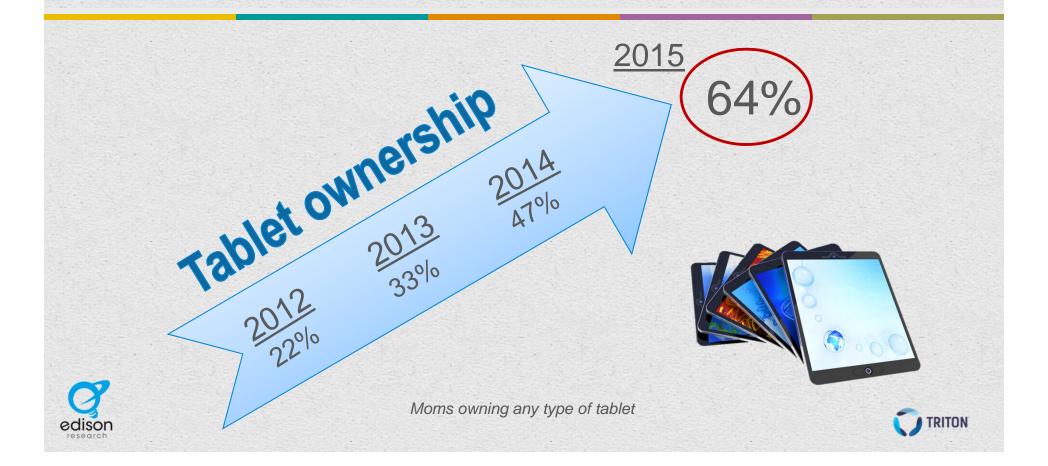
## Mom prefers texting

"How often do you communicate with others via..."

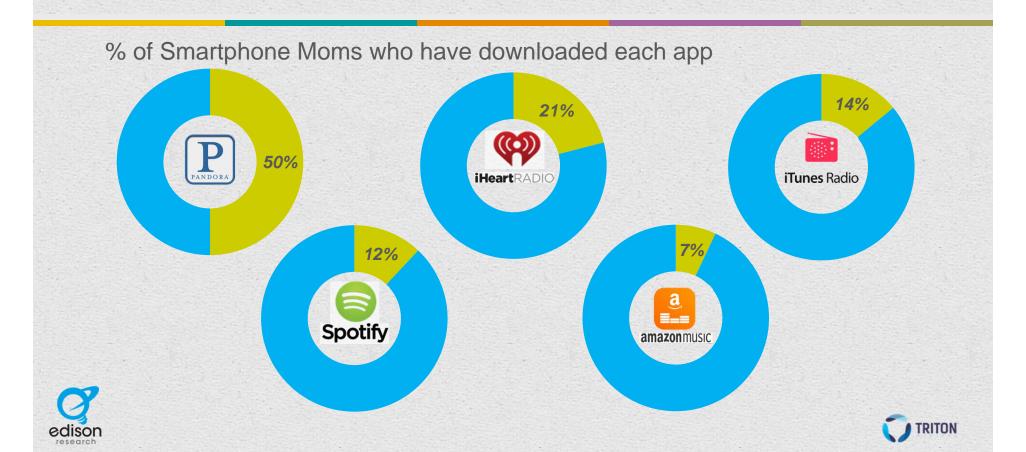




### Tablets continue to be a welcome addition in Mom's toolkit



### Music is mobile for smartphone Moms



### Moms go mobile to hear online radio while in the car

% of Cell Phone Moms who have *EVER* listened to online radio through the stream from a cell phone connected to the car audio system

42%

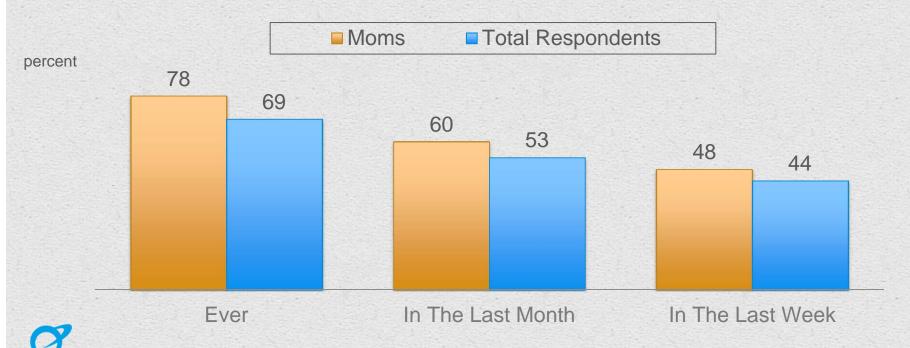






### Online radio finds a place with Mom

% who have listened to online radio:



Includes AM or FM radio stations on the Internet and Internet-only audio sources



### Average time spent weekly with online radio

Self-reported hours spent with all sources of online radio in the last week



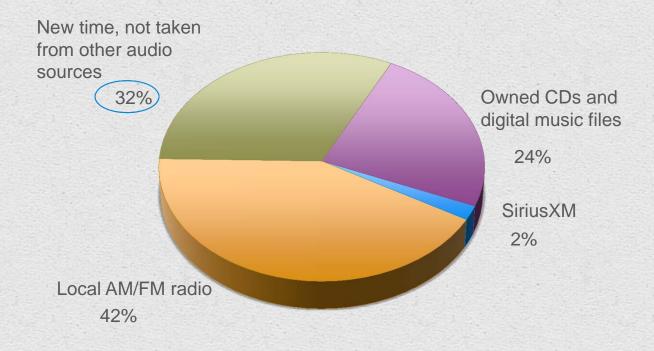


Base: Moms who have listened to Internet radio in the last week



### How Mom finds weekly time with online radio

Time spent with online radio is replacing time that used to be spent listening to...

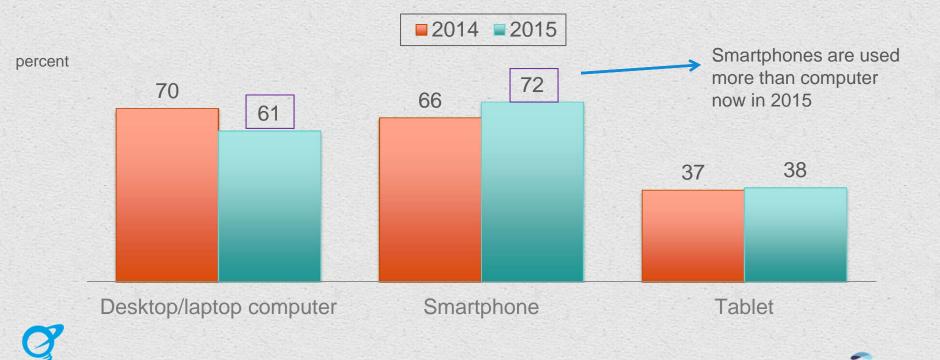






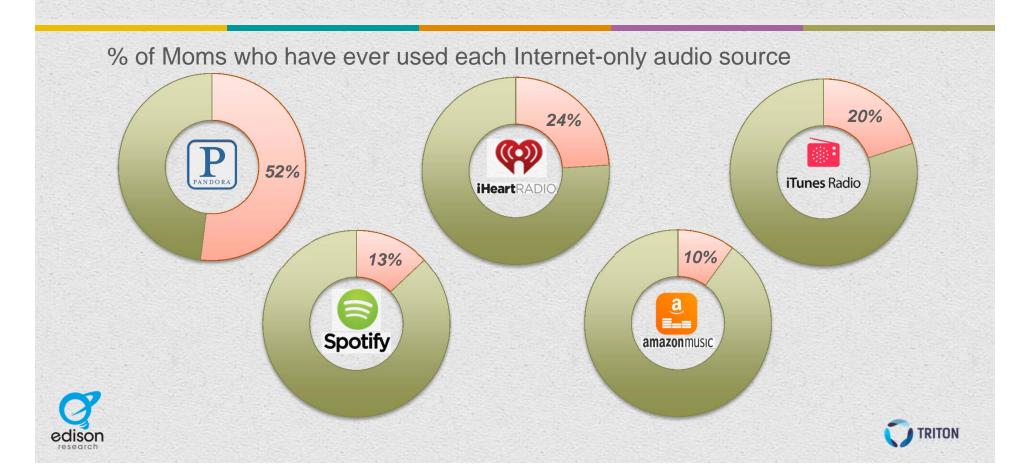
# For Mom's online radio, smartphones are now the primary devices for listening

% of Moms who have listened to online radio in the last week and listen via...





### Half of Moms have used Pandora



# Mom's Internet Connection





### Almost all Moms are online

# Home Library Work School

94% Moms with Internet access from any location

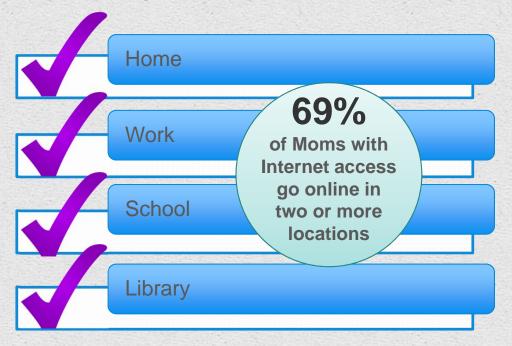






### Mom is going online in multiple locations

"At how many locations do you go online?"



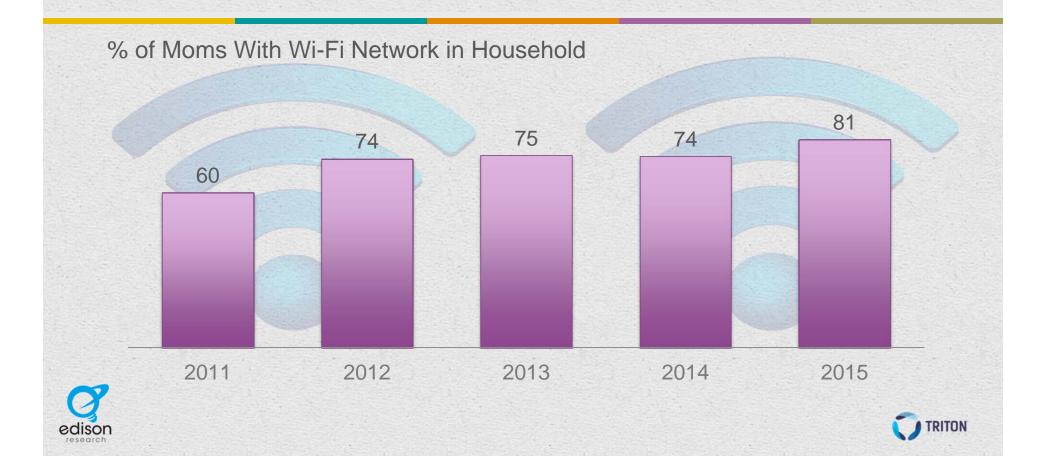




### Nine out of ten Moms connect online at home

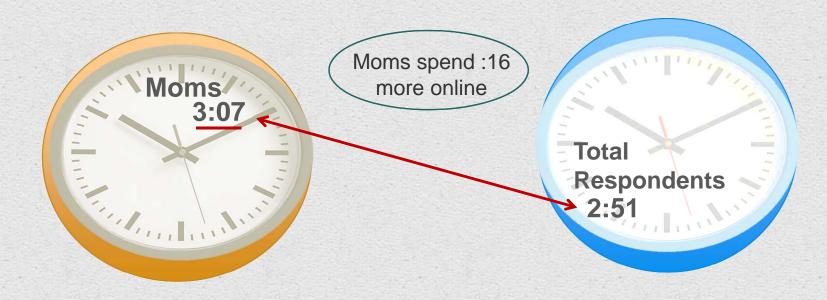


## Wi-Fi continues to be necessary; gets a bump in 2015



### Average time spent with Internet

Self-reported hours spent with Internet in the last 24 hours (HH:MM)

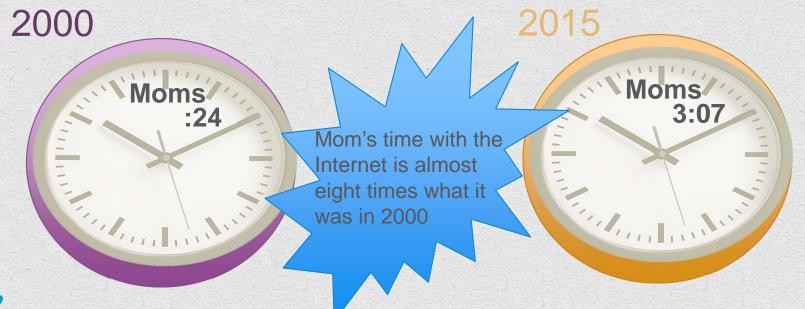






### Rewind fifteen years, Mom's average time spent with Internet

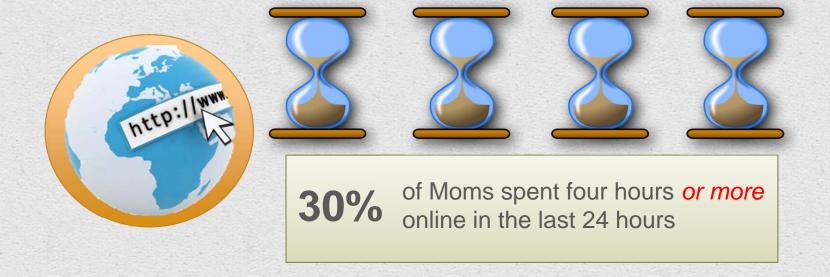
Self-reported hours spent with Internet in the last 24 hours (HH:MM)







### Three in ten Moms are heavy Internet users



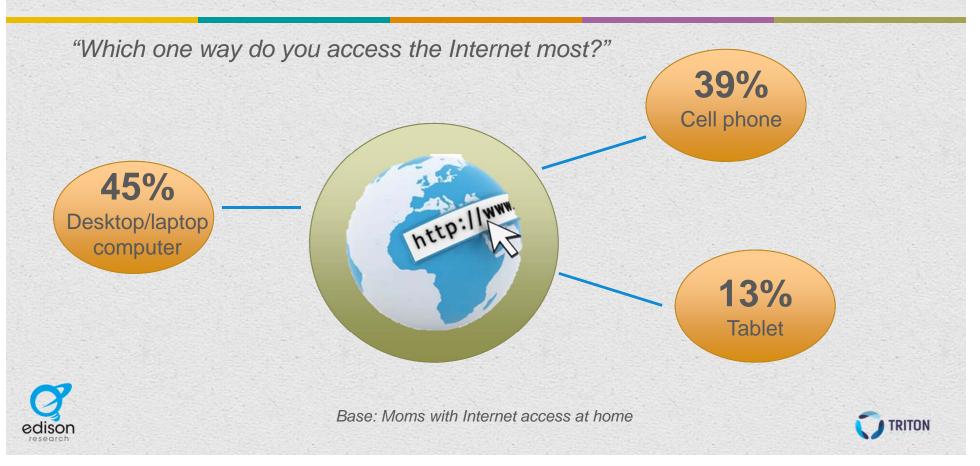




### Internet secures itself as most essential for Moms

"Among the Internet, Newspapers, Radio and Television, which one is MOST essential to your life?" ■2010 ■2015 percent The Internet is a one stop media 59 shop for multi-tasking moms 48 32 30 15 3 Internet Television Radio Newspaper **ITRITON** 

# Mom accesses the Internet most via computer but cell phone is not far behind



# **Ever the Social Mom**





## Mom's social media usage

Moms who use any social networking website or service









# Now more than half of social media Moms check in multiple times daily

% of Moms using social networking Web sites several times per day





Base: Moms who currently use social networking Web sites/services



### Pinterest sees a surge with Mom in 2015

% of Moms who use...





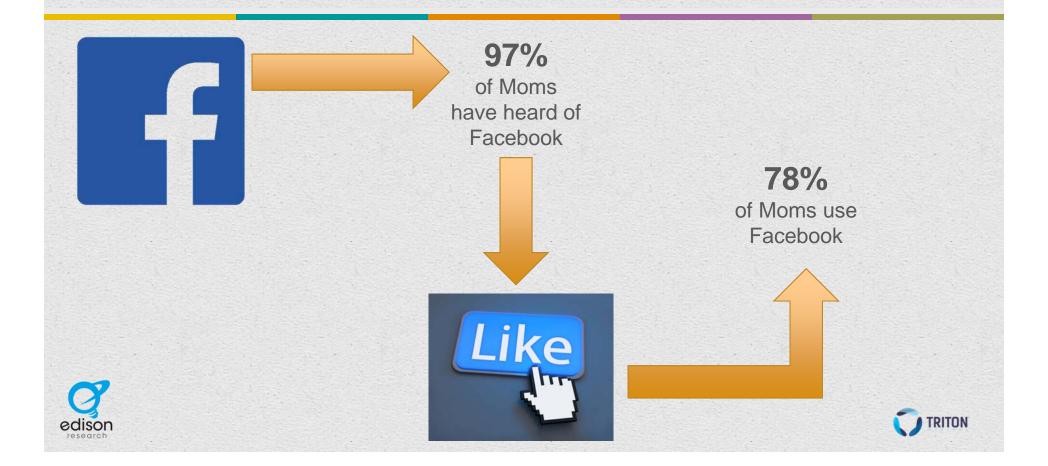




2013	2014	<u>2015</u>
22%	29%	43%
17%	24%	26%
N/A	8%	6%
3%	5%	3%

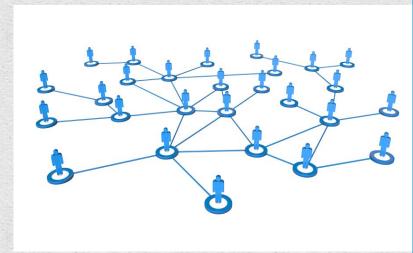


### Facebook is firmly Mom's choice for social media



### Almost three quarters of Moms use Facebook most

#### Social media Moms who use Facebook most









### Half of smartphone Moms check in multiple times daily



51% of Smartphone Moms use Facebook several times a day

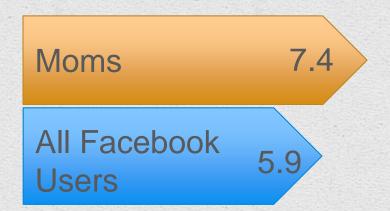




### Mom checks in often to get her daily Facebook fix

Average number of times checking Facebook in 24 hours

2015



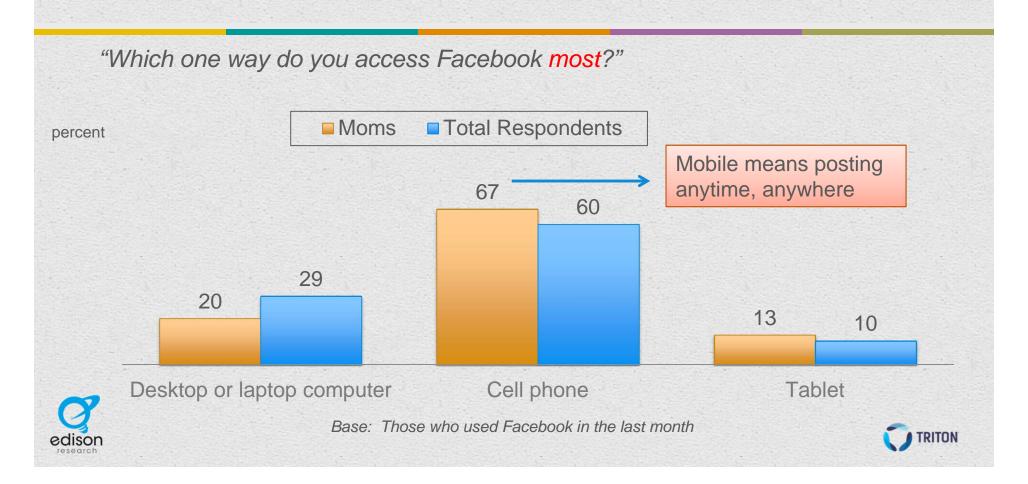




Base: Those who used Facebook in the last month

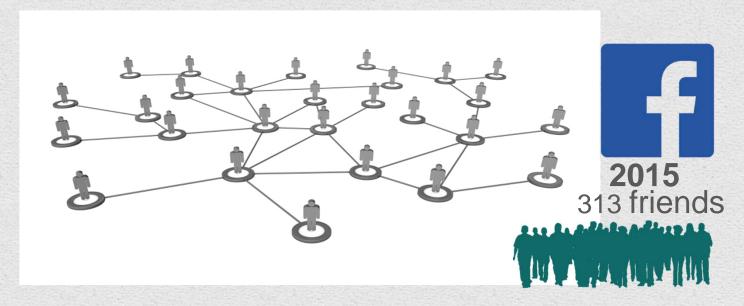


#### Mom is more likely than others to access Facebook via mobile



#### Mom has a few hundred friends on Facebook

Average number of Facebook friends for Moms

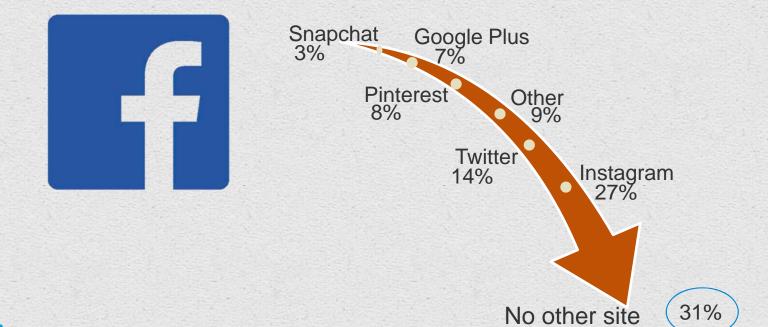




Base: Moms who used Facebook in the last month



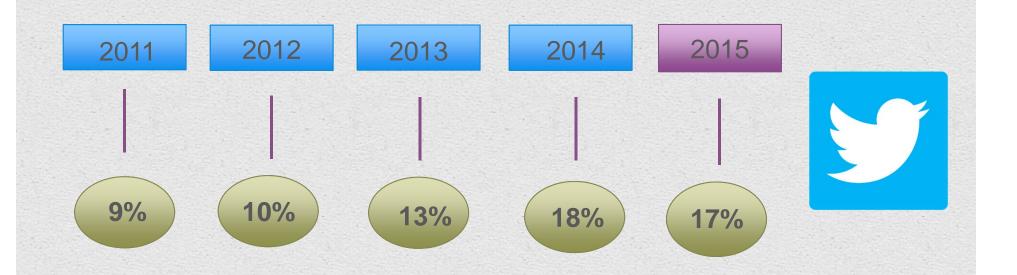
#### If Facebook went away, what would Mom use instead?







## Twitter usage holds steady in 2015 with Mom





Percentage of Moms who ever use Twitter



#### A consumer leader, Mom is also a follower

"Do you follow any companies or brands on any social networking sites such as Facebook or Twitter?"

percent





Base: Those who currently use social networking web sites or services

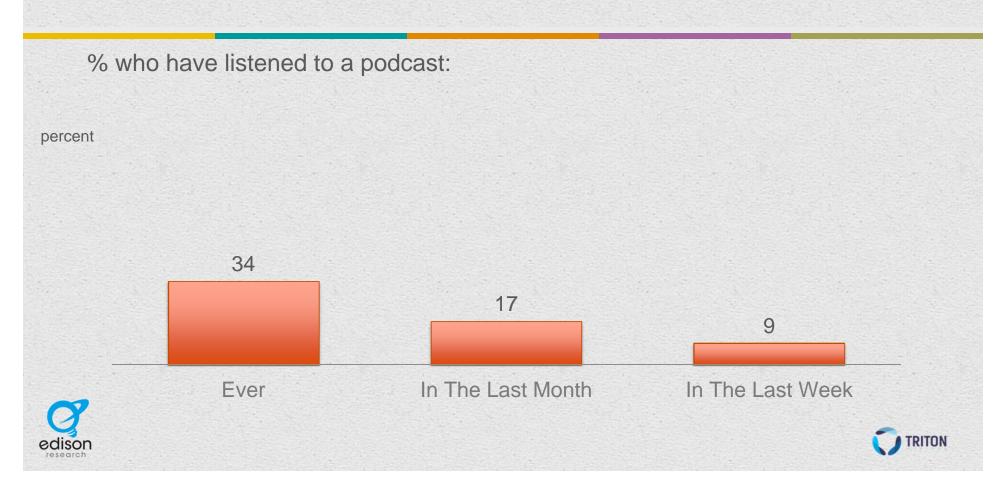


# More about Mom



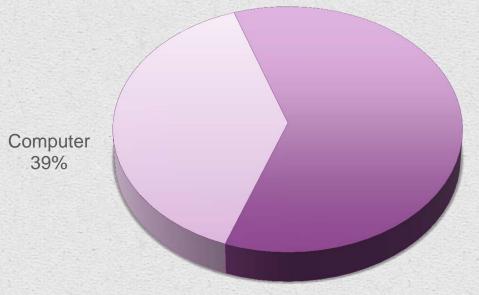


## One-third of Moms have listened to a podcast



### For podcasts, mobile devices are preferred by Mom

"On which of the following do you most often listen to audio podcasts?"



Smartphone, tablet or other portable audio player 61%

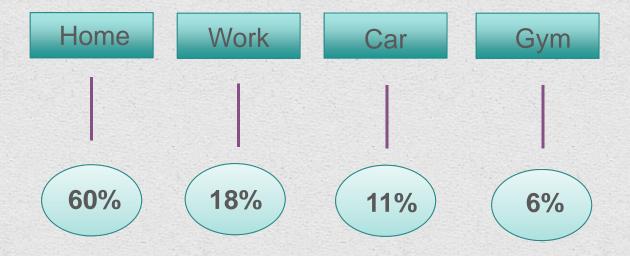




Base: Moms who have listened to a podcast

#### Home is where the podcast is for Mom

"Where do you listen most often to podcasts?"





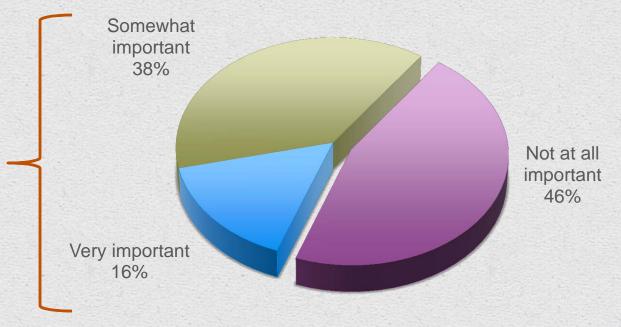
Base: Moms who have listened to a podcast



### The majority of Moms value keeping up-to-date with music

"How important is it to you to keep up-to-date with music?"

More than half of Moms think it is important to keep up with new music



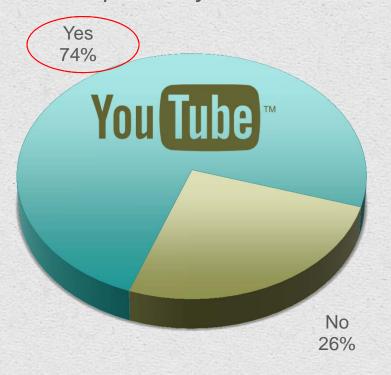




#### Mom goes to YouTube for music

"Have you ever used YouTube specifically to watch music videos

or to listen to music?"

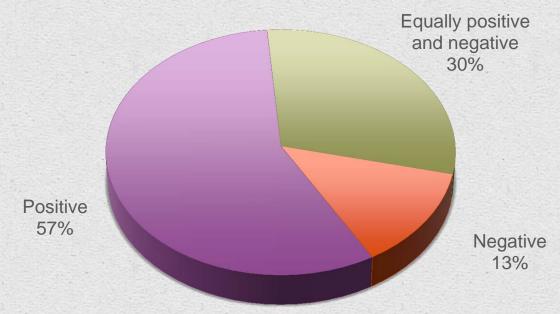






### Mom's take on technology...she likes it

"Over the last ten years, would you say the changes to society from technology have been..."







# Conclusions





#### What we learned from Mom in 2015

- Internet owns a large part of Mom's time
- Her smartphone remains indispensable
- Smartphone ownership among Moms remains well above 12+
- Tablets have secured their place with Mom
- Facebook is firmly Mom's social media network
- Mom favors technology and is finding 'new time' to devote to it









theresearchmoms@edisonresearch.com @TheResearchMoms www.TheResearchMoms.com







How you know.



