

## The Infinite Dial 2014

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## Methodology Overview

- In January/February 2014, Edison Research conducted a national telephone survey of 2,023 people aged 12 and older, using random digit dialing techniques.
- Survey offered in both English and Spanish languages.
- Both landlines and cell phones were called.
- Data weighted to national $12+$ population figures.
- This is the $22^{\text {nd }}$ study in the series dating to 1998.
- These studies provide estimates of digital platforms and their impact on the media landscape based on self-reported consumer behaviors and attitudes.
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## Online Radio

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## Monthly Online Radio Audience Approaching Half of Americans

\% Who Have Listened to Online Radio in Last Month
Estimated 124 Million


# Three-Quarters of $12-24 \mathrm{~s}$ and Half of 25-54s Listen to Online Radio Monthly 

\% By Age Group Who Have Listened to Online Radio in Last Month


## Online Radio Reaches Estimated 94 Million Weekly

\% Who Have Listened to Online Radio in Last Week


Base: Total Population 12+

## Just Under Two-Thirds of $12-24$ s Listen to Online Radio Weekly; More Than One in Three Age 25-54

\% By Age Group Who Have Listened to Online Radio in Last Week


# Weekly Online Radio Listeners Report More Time Spent Listening Every Year 

Average Time Spent per Week With All Sources of Online Radio (Hours:Minutes)


Base: Weekly Online Radio Listeners

# Online Radio Listening in a Car Via Cell Phone Continues Steady Increase to 26\% 

\% of Cell Phone Owners Who Have Ever Listened to Online Radio in a Car by Listening to the Stream From a Cell Phone Connected to a Car Audio System

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## A Significant Number of $12-24 \mathrm{~s}$ Have Listened to Online Radio in a Car Via a Cell Phone

\% of Cell Phone Owners By Age Group Who Have Ever Listened to Online Radio in a Car by Listening to the Stream From a Cell Phone Connected to a Car Audio System


# Vast Majority Say Commercials Are a Fair Price to Pay For Free Audio Content 

"Would you say listening to commercials is a fair price to pay for free programming on..."
...AM/FM Radio?


Base: Weekly AM/FM Radio Listeners
...Internet Audio?


Base: Weekly Online Radio Listeners

# Majority of Online Radio Listeners Say Sound Quality is Better Than "Over-the-Air" AM/FM Radio 

"Compared to traditional 'over-the-air'AM/FM radio, do you think Internet Audio has...?"


## Among Listeners to Both, AM/FM Commercials Seen as More Plentiful, Intrusive and Relevant Than Online Spots

"Think about your listening to AM/FM Radio stations and Internet Audio. Which one...?"

$■$ AM/FM Radio Internet Audio

Has more commercials

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## Audio Brands

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# Competition Intensifies in the Internet Audio Space as Many Brands Have Significant Awareness 

\% Aware of...


## After Launching in September 2013, iTunes Radio Makes an Impressive Debut

\% Age 12+ Who Listened in Last Month to...


## Percent by Age Group Who Listened in Last Month to...



## Pandora Has a Significant Lead for Weekly Usage

\% Age 12+ Who Listened in Last Week to...


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## Percent by Age Group Who Listened in Last Week to...



## Diverse Feature Set is Driving iHeartRadio Usage

\% of iHeartRadio Users Who Have Ever Used the Service to Listen to...

## Four in Ten iTunes Radio Listeners Say the Time They Spend Listening is "New Time"

"Is the time you spend listening to iTunes Radio...?"
Mostly replacing local AM/FM radio stations ("over-theair" or online) 18\%

```
Mostly replacing
```

Mostly replacing
your CDs/MP3
your CDs/MP3
collection
collection
11%

```
        11%
```


# Beats Music, Which Debuted During This Survey's Field Dates, Has 9\% Familiarity 

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Base: Total Population 12+

# Two-Thirds of Weekly Online Radio Listeners Listen Via Desktop/Laptop and Via Smartphone 

\% of Weekly Online Radio Listeners Who Ever Listen Via...


## FM Tuner in Cell Phones Could Lead to Increased Listening Among AM/FM Listeners

"If your cell phone had an FM Radio tuner, would it lead you to listen to FM Radio...?"

Total Population 12+


Age 12-24


## Significant Numbers Use YouTube to Watch Music Videos, Listen to Music

\% Who Have Used YouTube to Watch Music Videos or Listen to Music...

- Total Population 12+ $\quad$ Age 12-24



## Significant Usage of Music Choice TV Channels

\% Who Have Listened to "Music Choice" Television Channels...


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## In-Car Media

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## AM/FM Radio Dominates In-Car Media

\% Who Currently Ever Use in Primary Car


## AM/FM Radio Has Far More Frequent Usage Than Other In-Car Audio Options

\% Using "Almost All of the Times" or "Most of the Times" in the Car


# In-Dash Information and Entertainment Systems Begin to Show Traction 

\% With an In-Dash Information/Entertainment System in Primary Car


## Many in the Car-Buying Market Say Having In-Dash System is Very/Somewhat Important

"How important to your next purchase or lease of a new or used vehicle is to have an in-dash system that allows you to receive information and entertainment over the Internet?


## Smartphones and Other Devices

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## Over 500\% Growth In Smartphone Ownership in Five Years

Estimated 160 Million
\% Who Own a Smartphone


# Smartphone Penetration Approaching Three-Quarters of Those Under 55 

\% by Age Group Who Own a Smartphone


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## Pandora is by Far the Most Downloaded Audio App

\% of Smartphone Owners Who Report Having Downloaded Each App to Their Smartphone


## Music Identification Apps "Shazam" and "SoundHound" Are on Many Smartphones

\% of Smartphone Owners Who Are/Have...


## Tablet Ownership Makes Another Huge Year-Over-Year Leap

\% Who Own...
Non-iPad Tablet only

- Both

■ Apple iPad only

Total Ownership

| $17 \%$ |
| :---: |
| $6 \%$ |
| $11 \%$ |
| $11 \%$ |

2012

| Total Ownership |
| :---: |
| $29 \%$ |
| $12 \%$ |
| $3 \%$ |
| $14 \%$ |
| 2013 |

Total Ownership
39\%


2014

## More Than Half Own a TV That is Connected to the Internet

Own a TV connected
to the
Internet
51\%

Do Not Own
a TV
connected to the Internet 49\%

## Podcasting

## Use of Audio Podcasting Reaches New High

\% Who Have Ever Listened to an Audio Podcast

*Note: New Definition Starting in 2013

## An Estimated 39 Million Americans Have Listened to a Podcast in the Past Month

\% Who Have Listened to an Audio Podcast in Last Month


## One in Five Weekly Podcast Users Consume Six or More Podcasts a Week

Number of Podcasts Consumed in Last Week
Average of Six Podcasts Consumed per Week


## Major Shift in Podcast Listening Devices

\% of Audio Podcast Listeners Who Listen Most Often on a...


## Social Networking



# Two-Thirds of Americans Have a Profile on a Social Networking Site 

\% Who Currently Have a Profile on Any Social Network


## Facebook Competitors Continue to Grow

\% Age 12+ Using Each Social Networking Site/Service


## Mobile Image-Sharing Apps Popular with 12-24s

\% Age 12-24 Using Each Social Networking Site/Service


# Young Facebook Users Have Lots of Friends 

Average Number of Facebook Friends by Age Group


## An Estimated 75 Million Americans Check Their Social Network Several Times per Day

\% Who Use Social Networking Websites/Services "Several Times per Day"

Approx.
75 Million
28\%


## Four in Ten Smartphone Owners Are Habitual Social Network Users

\% Who Use Social Networking Websites/Services
"Several Times per Day"


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## Music Discovery

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## AM/FM Radio is the Top Source Overall For Keeping Up-To-Date with Music

\% Who Ever Use Each Source to Keep Up-to-Date With Music


# YouTube is the Top Source Among 12-24s For Keeping Up-To-Date with Music 

\% of $12-24 \mathrm{~s}$ Who Ever Use Each Source to Keep Up-to-Date With Music


# AM/FM Radio is the Most-Used Source For Keeping Up-To-Date with Music 

\% Who Use Each Source Most to Keep Up-to-Date With Music


## Observations


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## Observations

- Mobile devices are rewiring behavior extremely quickly
- The Internet Audio pie continues to grow -- the leading services are growing, but so far no evidence it's at one another's expense
- Competition flourishing across platforms and contexts
- Clear generational differences in media habits


## Observations

- The debut of iTunes Radio has brought new audience to the medium
- Google is a significant player in Internet Audio -- Google Play All Access is growing, and YouTube is tops for music discovery among 12-24s
- Even with new entrants, Pandora continues to flourish
- AM/FM Radio streams are an important part of Online Radio usage
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Observations

- While Facebook and Twitter growth are slowing, mobile image sharing is hot
- Instagram and Snapchat heavily used by 12-24s

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## Observations

- AM/FM Radio is the leading source to keep up-to-date with music
- Podcasts are getting hotter -- the percentage of monthly listeners grew strongly year-over-year
- The connected car is already here, with more than onequarter of cell phone owners plugging their phones into their cars

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