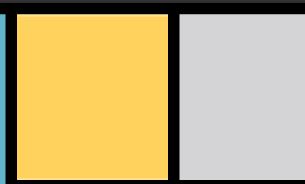
The Infini	ite Dial 2014	Online Radio	Music Discovery	Social Networking
Podcasting	Smartphones		In-Car Media	
research		#infinitedial		

# The Infinite Dial 2014





#### #infinitedial



#### Methodology Overview

- In January/February 2014, Edison Research conducted a national telephone survey of 2,023 people aged 12 and older, using random digit dialing techniques.
- Survey offered in both English and Spanish languages.
- Both landlines and cell phones were called.
- Data weighted to national 12+ population figures.
- This is the 22<sup>nd</sup> study in the series dating to 1998.
- These studies provide estimates of digital platforms and their impact on the media landscape based on self-reported consumer behaviors and attitudes.



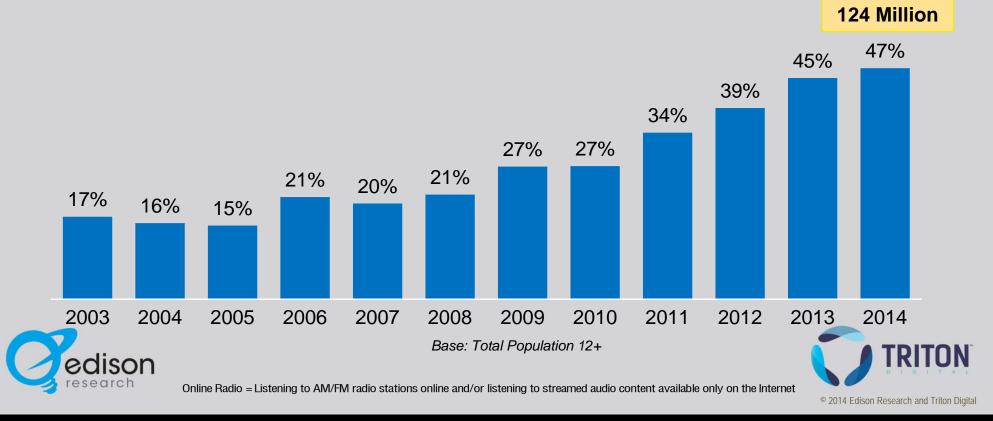




research

## Monthly Online Radio Audience Approaching Half of Americans

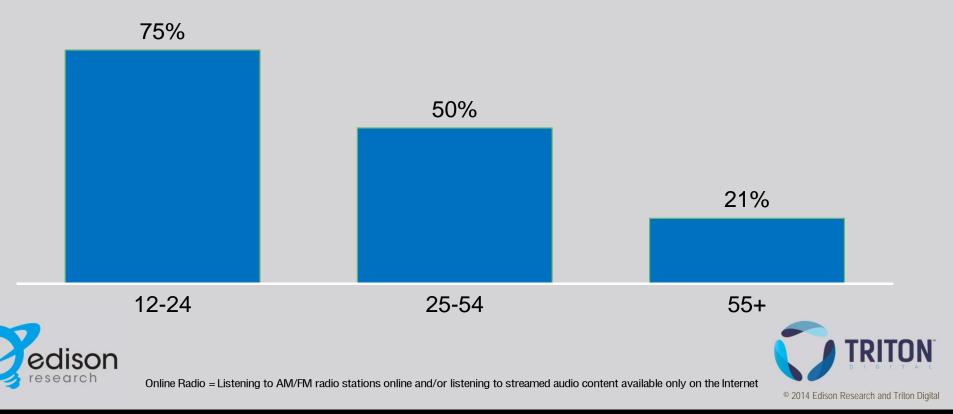
% Who Have Listened to Online Radio in Last Month



Estimated

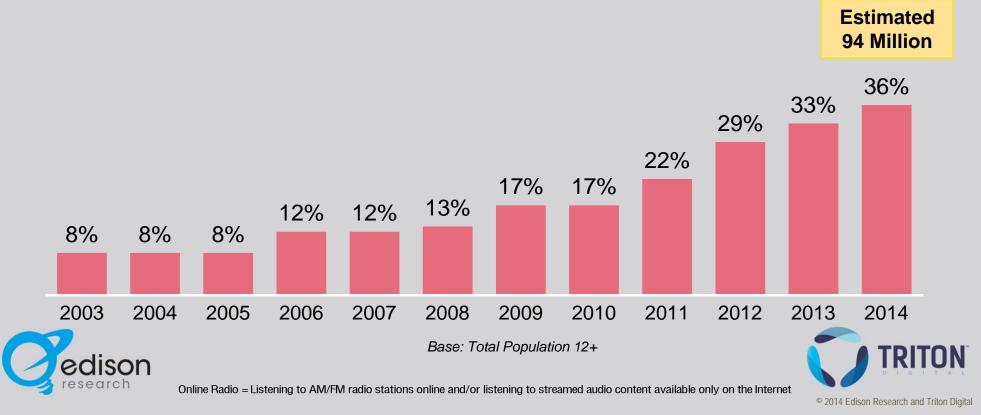
# Three-Quarters of 12-24s and Half of 25-54s Listen to Online Radio Monthly

% By Age Group Who Have Listened to Online Radio in Last Month



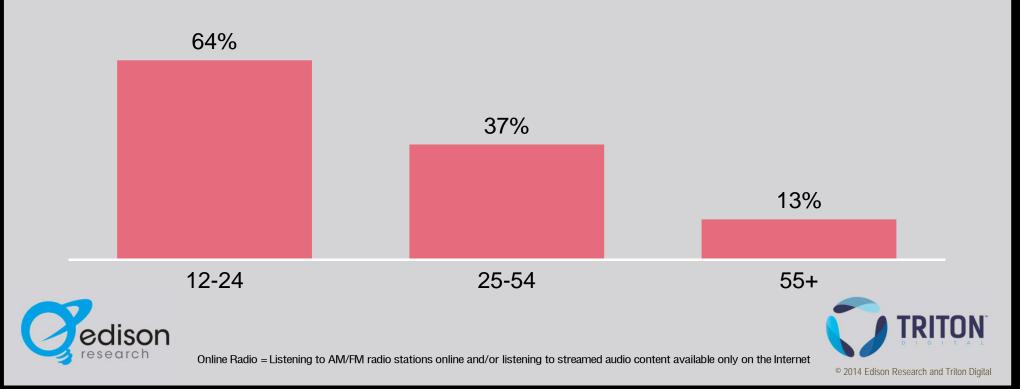
#### **Online Radio Reaches Estimated 94 Million Weekly**

% Who Have Listened to Online Radio in Last Week



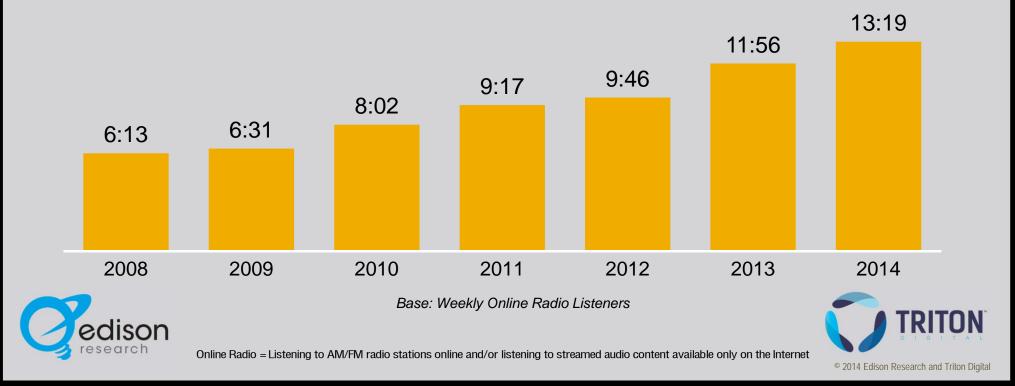
#### Just Under Two-Thirds of 12-24s Listen to Online Radio Weekly; More Than One in Three Age 25-54

% By Age Group Who Have Listened to Online Radio in Last Week



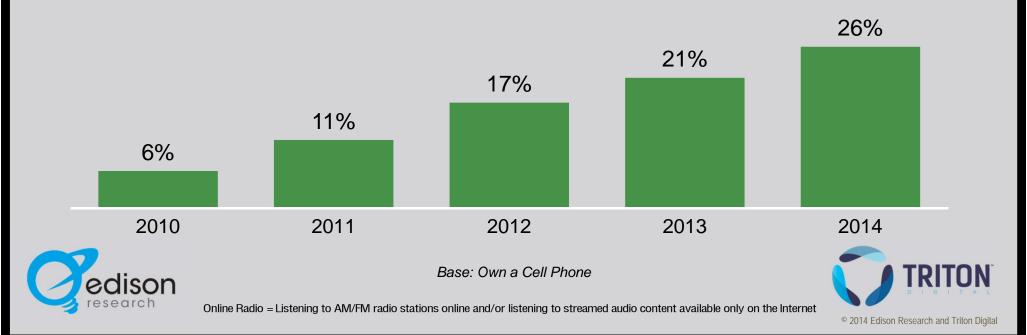
## Weekly Online Radio Listeners Report More Time Spent Listening Every Year

Average Time Spent per Week With All Sources of Online Radio (Hours:Minutes)



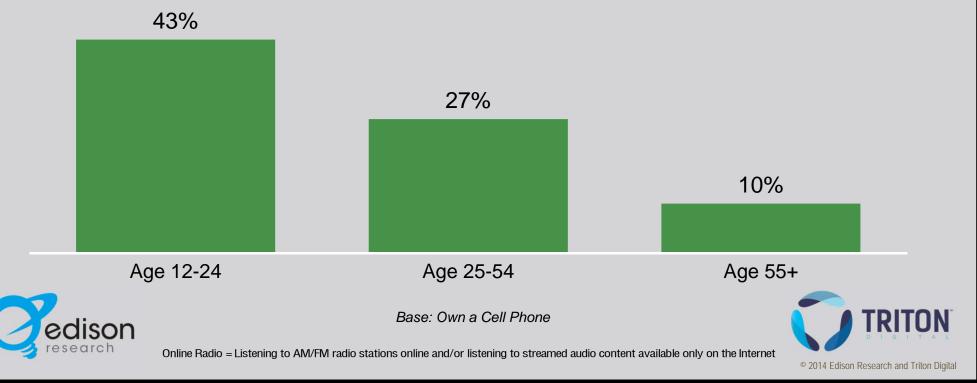
### Online Radio Listening in a Car Via Cell Phone Continues Steady Increase to 26%

% of Cell Phone Owners Who Have Ever Listened to Online Radio in a Car by Listening to the Stream From a Cell Phone Connected to a Car Audio System



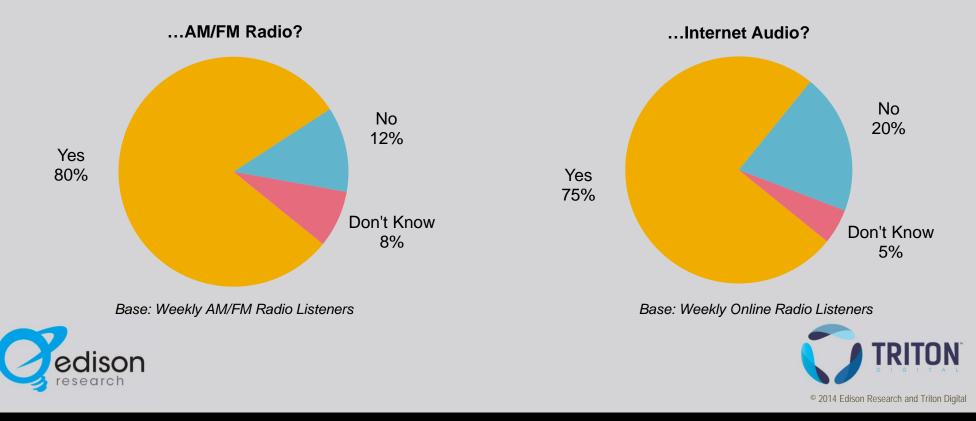
# A Significant Number of 12-24s Have Listened to Online Radio in a Car Via a Cell Phone

% of Cell Phone Owners By Age Group Who Have Ever Listened to Online Radio in a Car by Listening to the Stream From a Cell Phone Connected to a Car Audio System



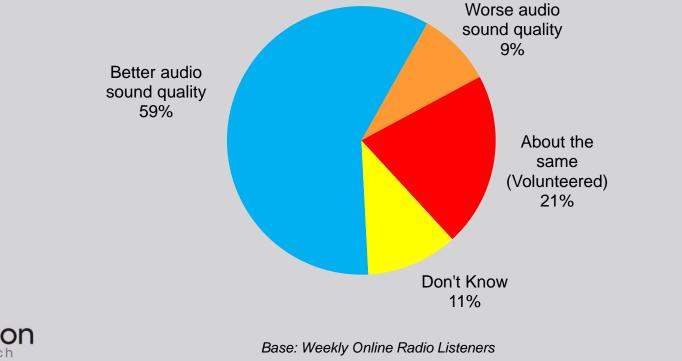
## Vast Majority Say Commercials Are a Fair Price to Pay For Free Audio Content

"Would you say listening to commercials is a fair price to pay for free programming on..."



## Majority of Online Radio Listeners Say Sound Quality is Better Than "Over-the-Air" AM/FM Radio

"Compared to traditional 'over-the-air' AM/FM radio, do you think Internet Audio has...?"





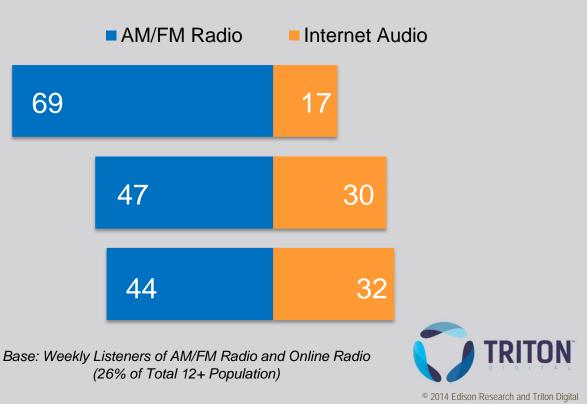
#### Among Listeners to Both, AM/FM Commercials Seen as More Plentiful, Intrusive and Relevant Than Online Spots

"Think about your listening to AM/FM Radio stations and Internet Audio. Which one...?"

Has more commercials

Has commercials that are more of an intrusion

Has commercials that are more relevant to you





## **Audio Brands**

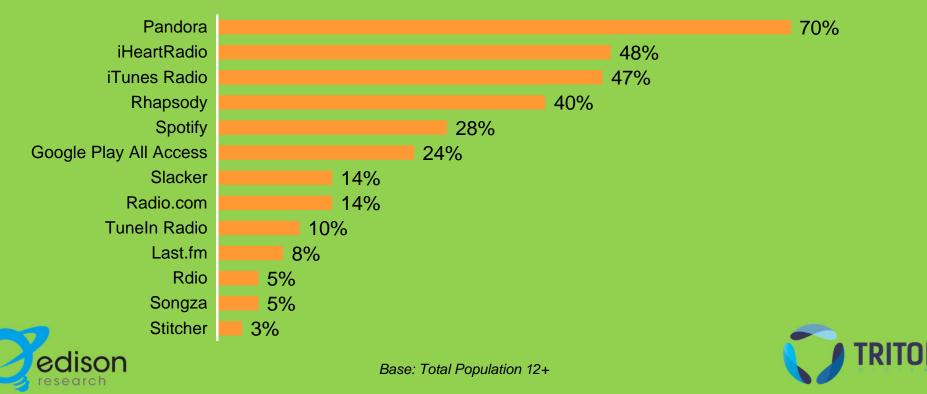


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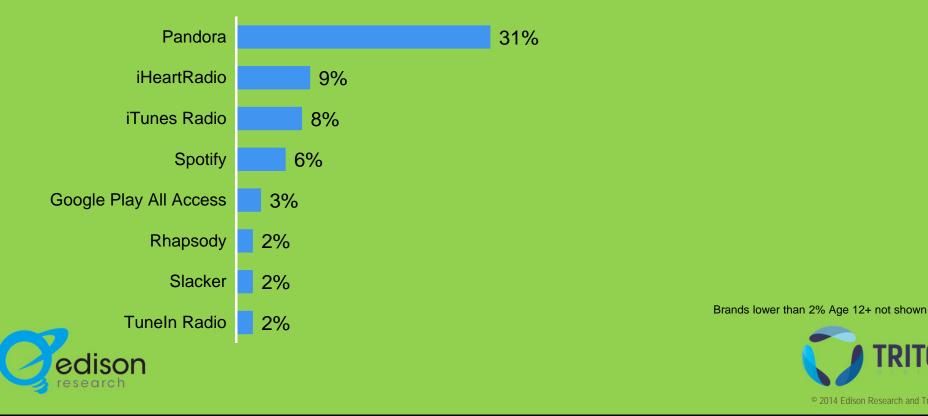
# Competition Intensifies in the Internet Audio Space as Many Brands Have Significant Awareness

% Aware of...

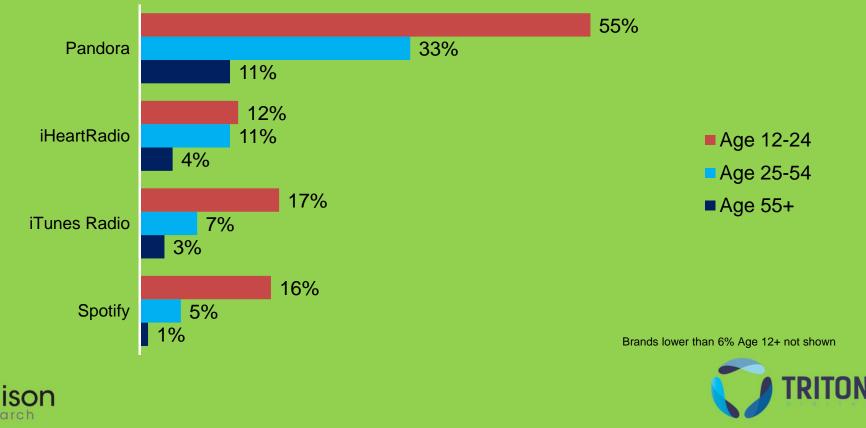


#### After Launching in September 2013, iTunes Radio Makes an Impressive Debut

% Age 12+ Who Listened in Last Month to...

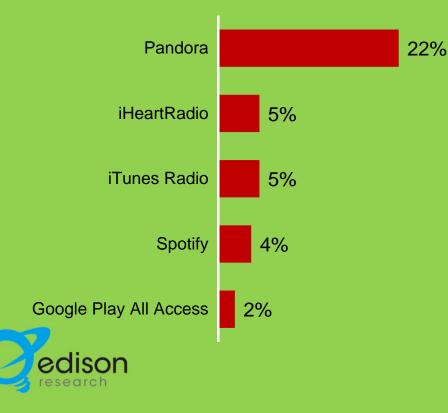


#### Percent by Age Group Who Listened in Last Month to ...



#### Pandora Has a Significant Lead for Weekly Usage

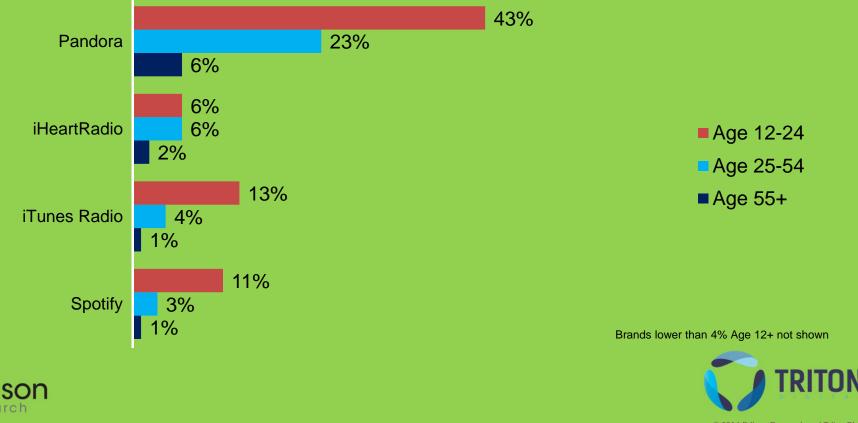
% Age 12+ Who Listened in Last Week to...



Brands lower than 2% Age 12+ not shown

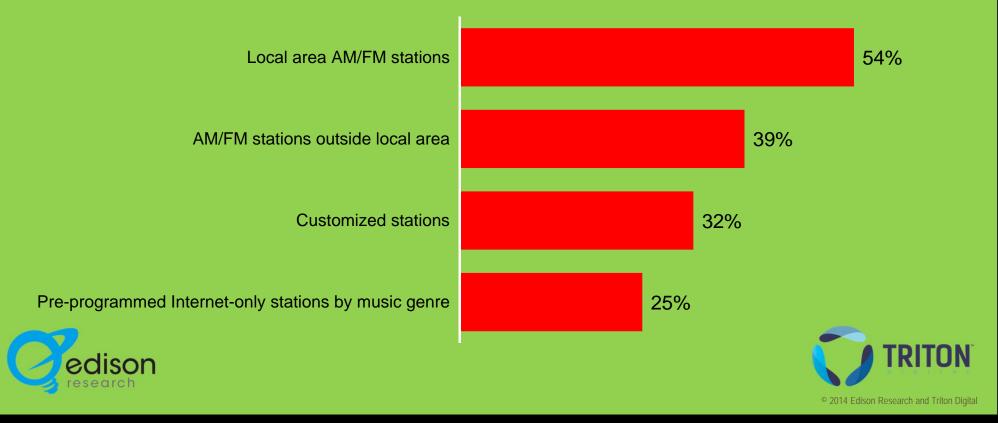


#### Percent by Age Group Who Listened in Last Week to ...



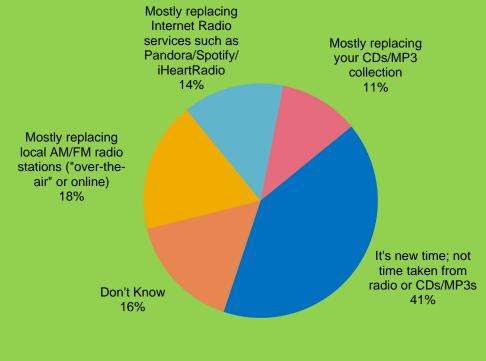
#### Diverse Feature Set is Driving iHeartRadio Usage

% of iHeartRadio Users Who Have Ever Used the Service to Listen to...



#### Four in Ten iTunes Radio Listeners Say the Time They Spend Listening is "New Time"

"Is the time you spend listening to iTunes Radio...?"



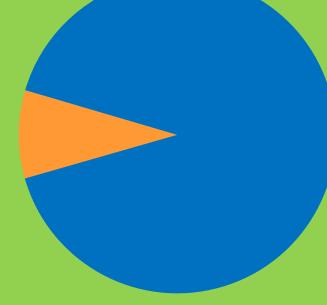




Base: iTunes Radio Listeners

Beats Music, Which Debuted During This Survey's Field Dates, Has 9% Familiarity

> Familiar with Beats Music 9%



Unfamiliar 91%

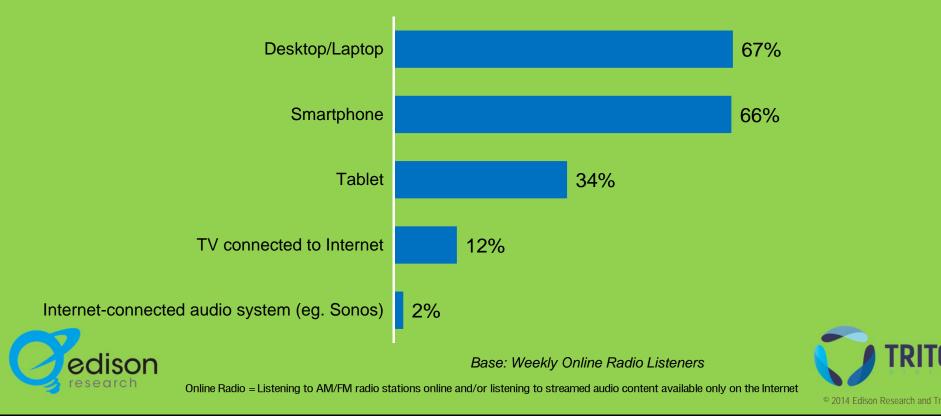
Note: Beats Music launched on 1/21/14, during this survey's fielding dates of 1/13-2/12, 2014



Base: Total Population 12+

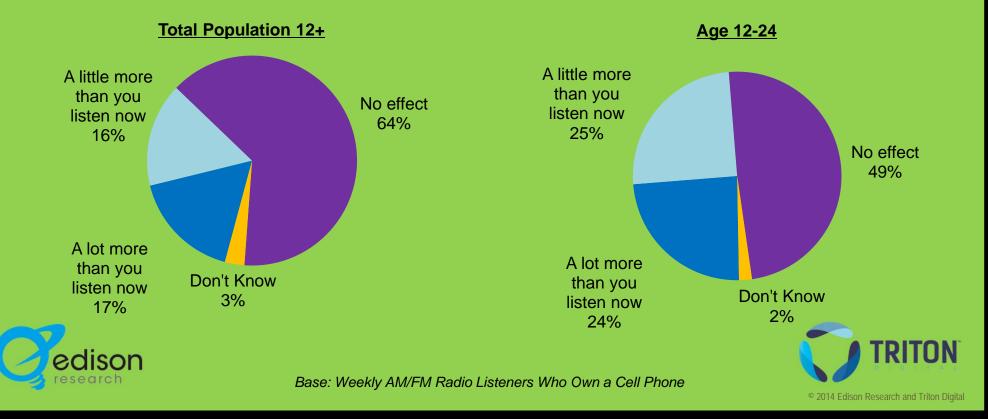
#### Two-Thirds of Weekly Online Radio Listeners Listen Via Desktop/Laptop and Via Smartphone

% of Weekly Online Radio Listeners Who Ever Listen Via...



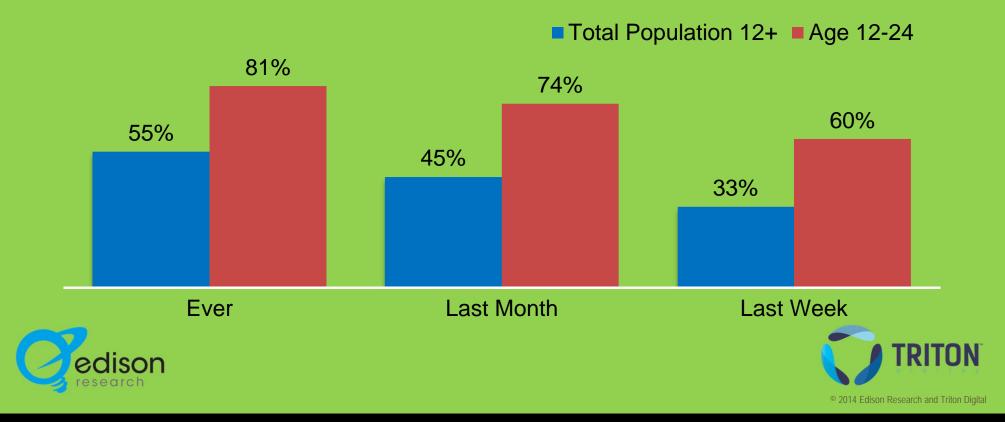
#### FM Tuner in Cell Phones Could Lead to Increased Listening Among AM/FM Listeners

"If your cell phone had an FM Radio tuner, would it lead you to listen to FM Radio...?"



## Significant Numbers Use YouTube to Watch Music Videos, Listen to Music

% Who Have Used YouTube to Watch Music Videos or Listen to Music...



#### Significant Usage of Music Choice TV Channels

% Who Have Listened to "Music Choice" Television Channels...



## **In-Car Media**

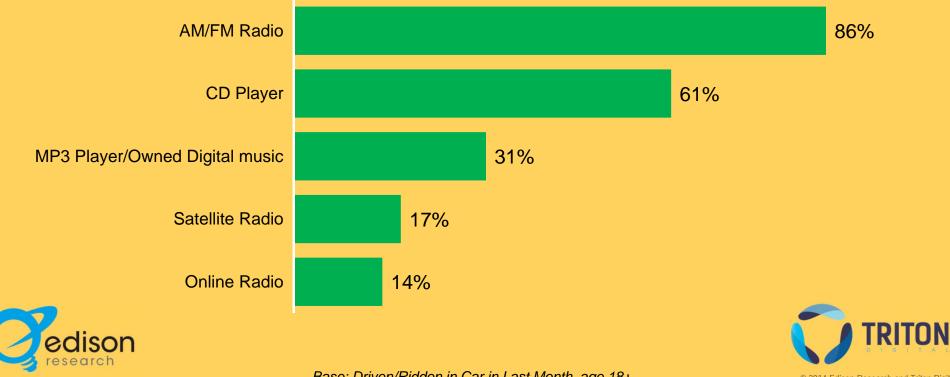


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#### AM/FM Radio Dominates In-Car Media

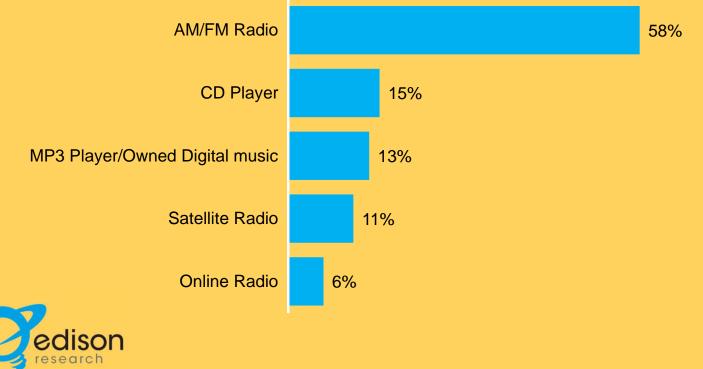
#### % Who Currently Ever Use in Primary Car



Base: Driven/Ridden in Car in Last Month, age 18+

#### AM/FM Radio Has Far More Frequent Usage Than Other In-Car Audio Options

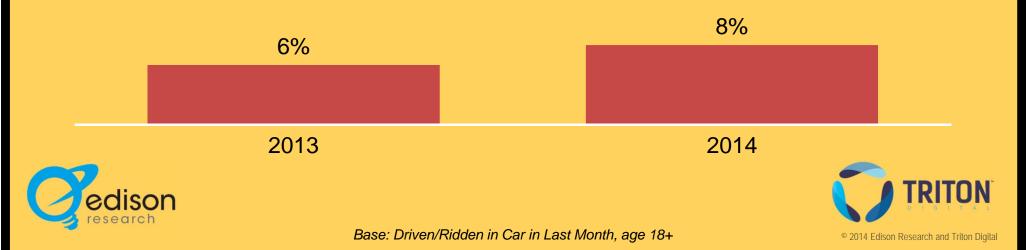
% Using "Almost All of the Times" or "Most of the Times" in the Car



Base: Driven/Ridden in Car in Last Month, age 18+

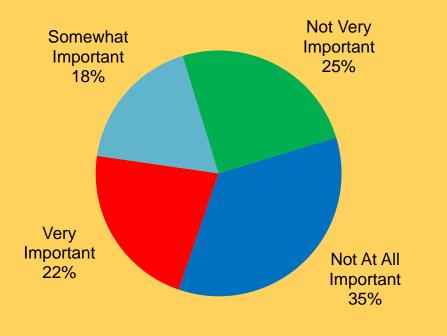
#### In-Dash Information and Entertainment Systems Begin to Show Traction

% With an In-Dash Information/Entertainment System in Primary Car



#### Many in the Car-Buying Market Say Having In-Dash System is Very/Somewhat Important

"How important to your next purchase or lease of a new or used vehicle is to have an in-dash system that allows you to receive information and entertainment over the Internet?





Base: Age 18+ Who Have Driven/Ridden in Car in Last Month and Plan to Purchase/Lease a New/Used Vehicle in Next 18 Months (15% of Total 18+ Population)

# Smartphones and Other Devices

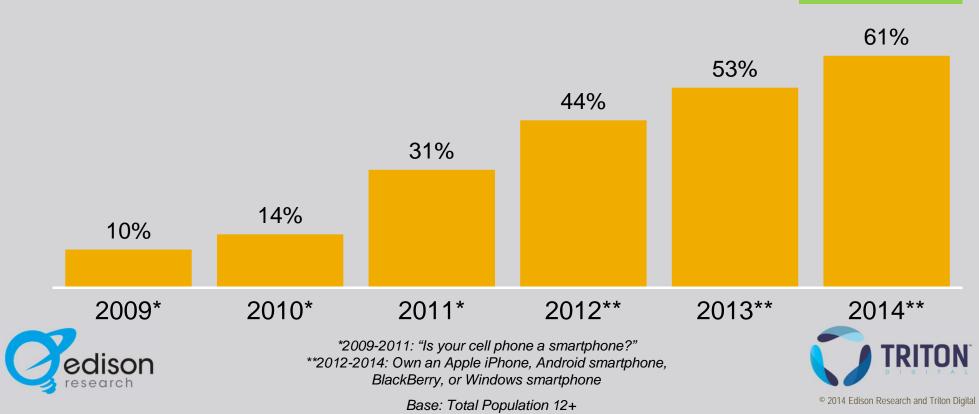


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## Over 500% Growth In Smartphone Ownership in Five Years

% Who Own a Smartphone

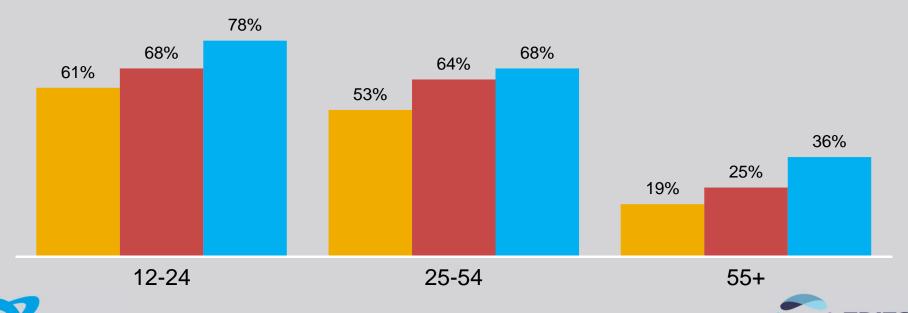


**Estimated** 

**160 Million** 

#### Smartphone Penetration Approaching Three-Quarters of Those Under 55

% by Age Group Who Own a Smartphone



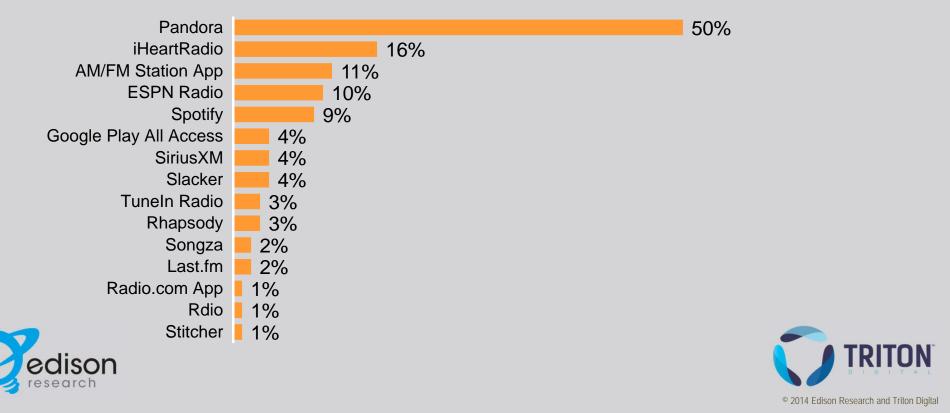




■ 2012 ■ 2013 ■ 2014

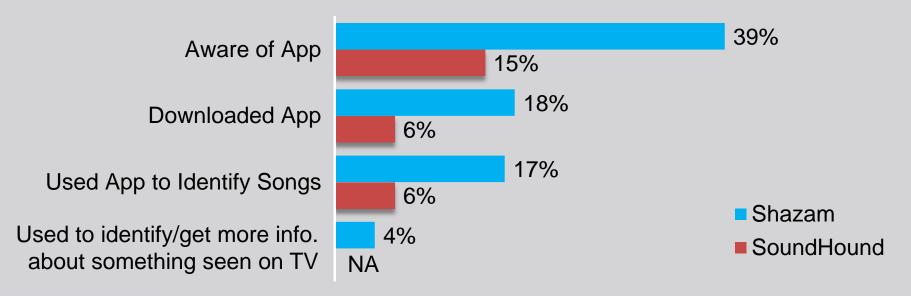
#### Pandora is by Far the Most Downloaded Audio App

% of Smartphone Owners Who Report Having Downloaded Each App to Their Smartphone



### Music Identification Apps "Shazam" and "SoundHound" Are on Many Smartphones

% of Smartphone Owners Who Are/Have...

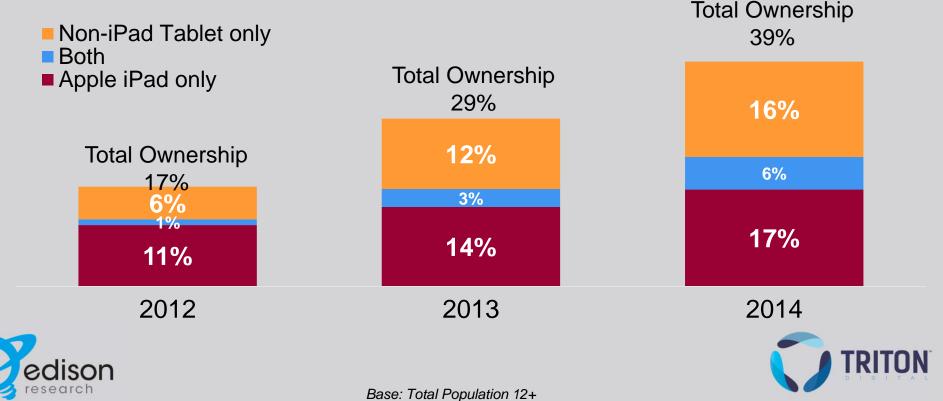






### Tablet Ownership Makes Another Huge Year-Over-Year Leap

% Who Own...



# More Than Half Own a TV That is Connected to the Internet

Own a TV connected to the Internet 51% Do Not Own a TV connected to the Internet 49%





© 2014 Edison Research and Triton Digital

Base: Total Population 12+

# Podcasting

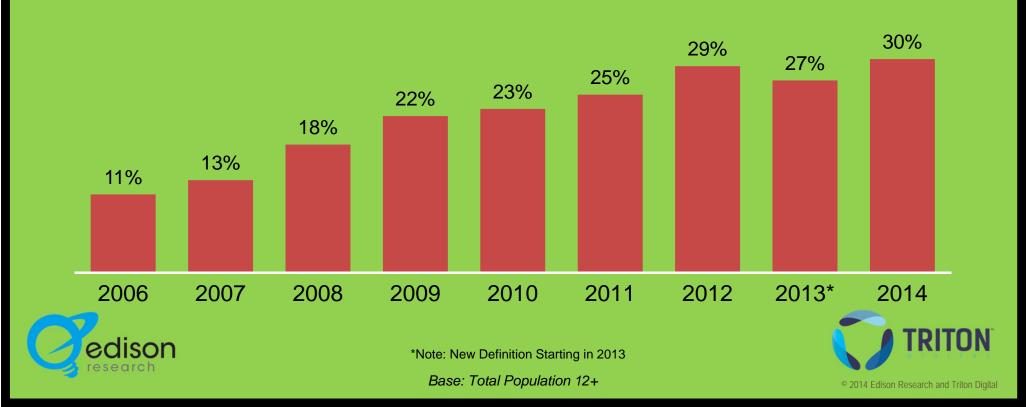


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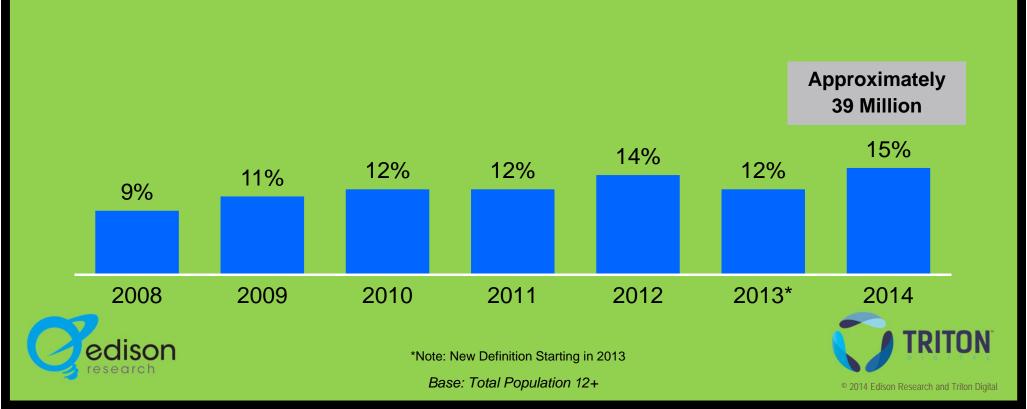
#### Use of Audio Podcasting Reaches New High

% Who Have Ever Listened to an Audio Podcast



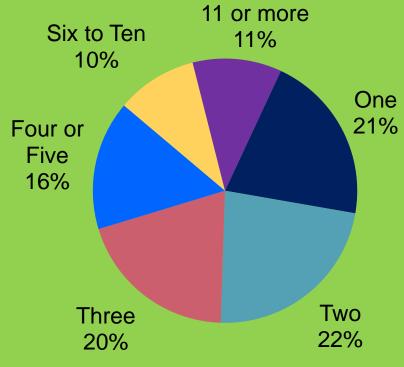
# An Estimated 39 Million Americans Have Listened to a Podcast in the Past Month

% Who Have Listened to an Audio Podcast in Last Month



#### One in Five Weekly Podcast Users Consume Six or More Podcasts a Week

Number of Podcasts Consumed in Last Week



Average of Six Podcasts Consumed per Week

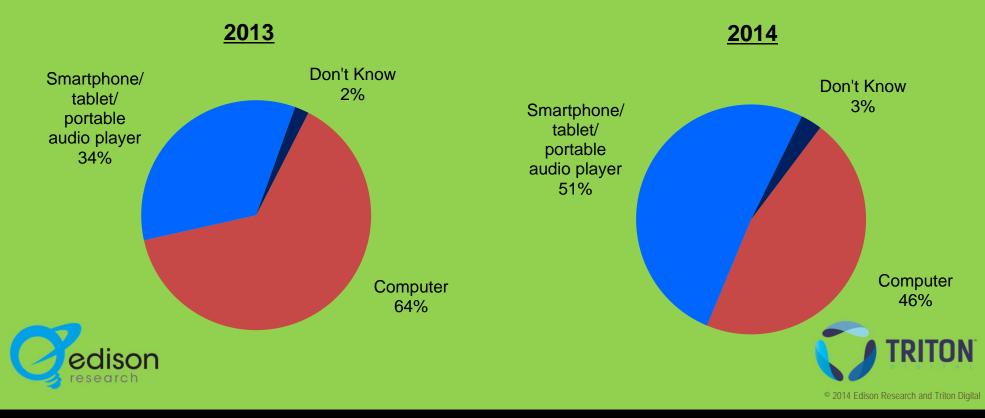


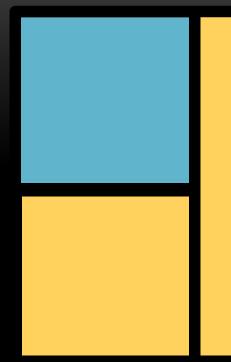


Base: Weekly Podcast Users

#### Major Shift in Podcast Listening Devices

% of Audio Podcast Listeners Who Listen Most Often on a...





## Social Networking

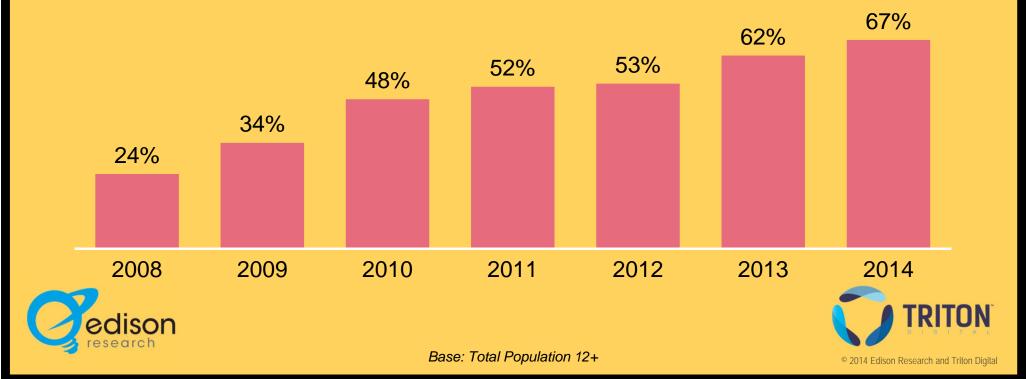


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#### Two-Thirds of Americans Have a Profile on a Social Networking Site

% Who Currently Have a Profile on Any Social Network



#### Facebook Competitors Continue to Grow

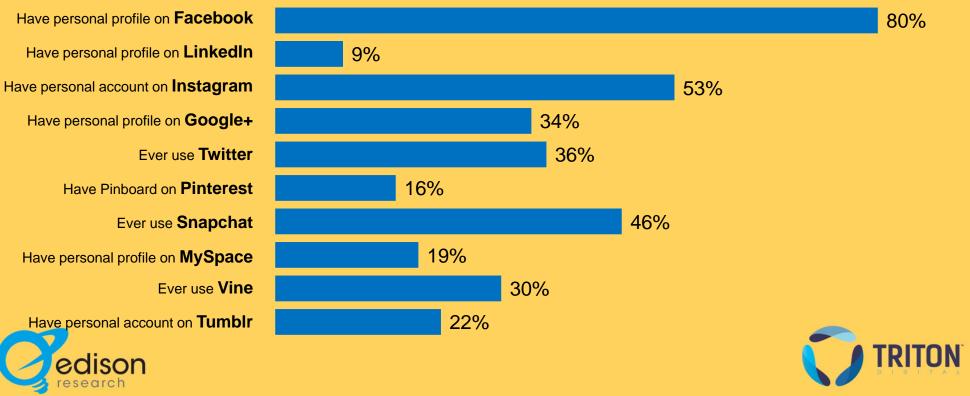
% Age 12+ Using Each Social Networking Site/Service

Have personal profile on Facebook 7% 19% Have personal profile on LinkedIn 12% Have personal account on **Instagram** 19% 12% Have personal profile on Google+ 17% 15% 16% Ever use Twitter 10% Have Pinboard on **Pinterest** . 13% 3% Ever use **Snapchat** 13% 2013 14% Have personal profile on **MySpace** 10% **2014** NA Ever use Vine 9% 4%6% Have personal account on Tumblr

58% 58%

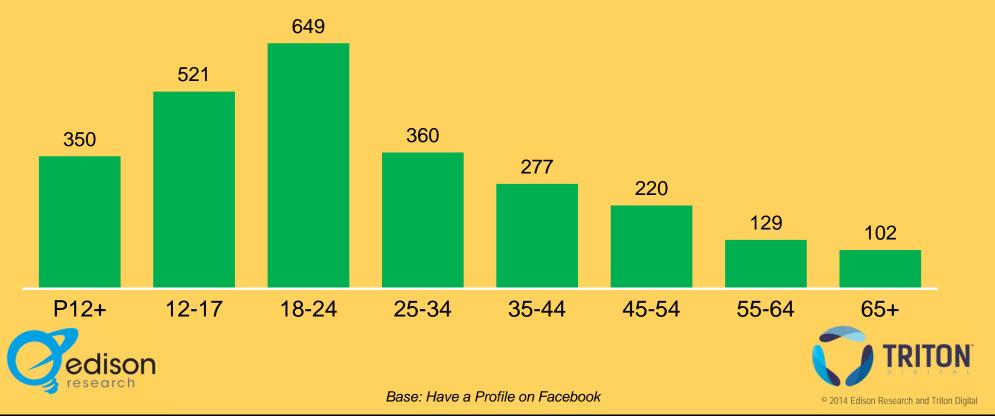
#### Mobile Image-Sharing Apps Popular with 12-24s

% Age 12-24 Using Each Social Networking Site/Service



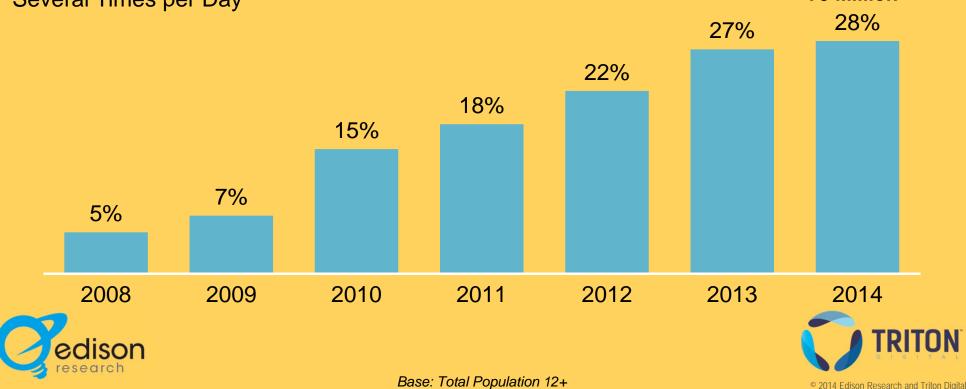
#### Young Facebook Users Have Lots of Friends

Average Number of Facebook Friends by Age Group



#### An Estimated 75 Million Americans Check Their Social Network Several Times per Day

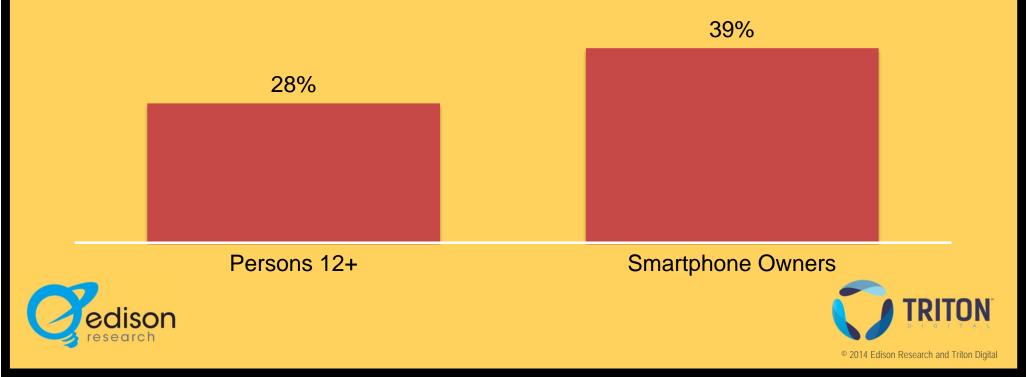
% Who Use Social Networking Websites/Services "Several Times per Day"

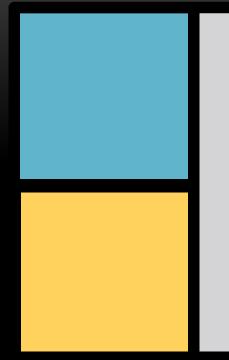


Approx. 75 Million

#### Four in Ten Smartphone Owners Are Habitual Social Network Users

% Who Use Social Networking Websites/Services "Several Times per Day"





## Music Discovery

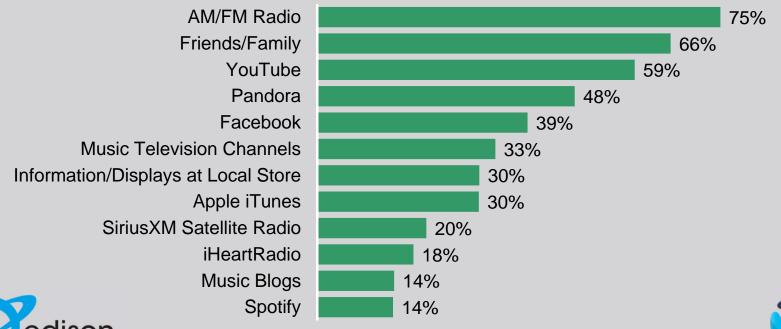


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# AM/FM Radio is the Top Source Overall For Keeping Up-To-Date with Music

% Who Ever Use Each Source to Keep Up-to-Date With Music

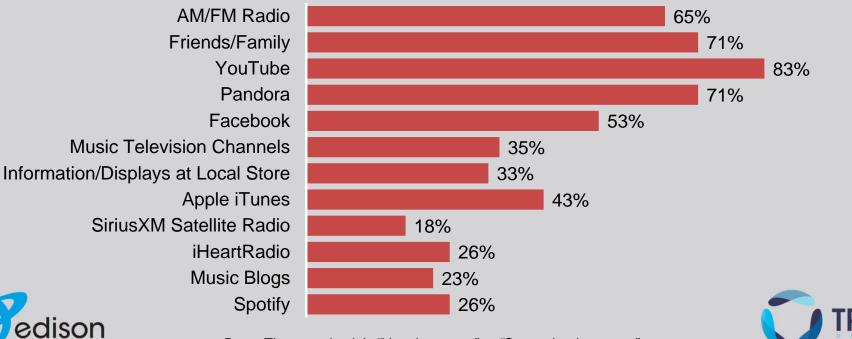




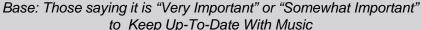
Base: Those saying it is "Very Important" or "Somewhat Important" to Keep Up-To-Date With Music (47% of Total 12+ Population)

### YouTube is the Top Source Among 12-24s For Keeping Up-To-Date with Music

% of <u>12-24s</u> Who Ever Use Each Source to Keep Up-to-Date With Music

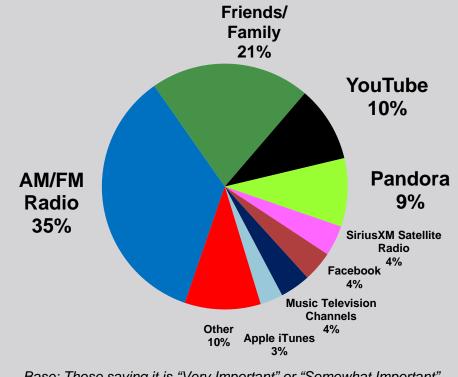






### AM/FM Radio is the Most-Used Source For Keeping Up-To-Date with Music

% Who Use Each Source Most to Keep Up-to-Date With Music





Base: Those saying it is "Very Important" or "Somewhat Important" to Keep Up-To-Date With Music





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- Mobile devices are rewiring behavior extremely quickly
- The Internet Audio pie continues to grow -- the leading services are growing, but so far no evidence it's at one another's expense
- Competition flourishing across platforms and contexts
- Clear generational differences in media habits





- The debut of iTunes Radio has brought new audience to the medium
- Google is a significant player in Internet Audio -- Google Play All Access is growing, and YouTube is tops for music discovery among 12-24s
- Even with new entrants, Pandora continues to flourish
- AM/FM Radio streams are an important part of Online Radio usage





- While Facebook and Twitter growth are slowing, mobile image sharing is hot
- Instagram and Snapchat heavily used by 12-24s

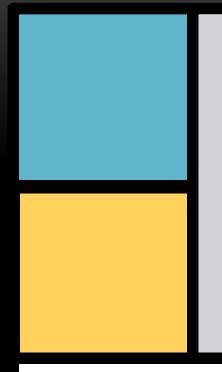




- AM/FM Radio is the leading source to keep up-to-date with music
- Podcasts are getting hotter -- the percentage of monthly listeners grew strongly year-over-year
- The connected car is already here, with more than onequarter of cell phone owners plugging their phones into their cars







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@webby2001



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